

## REVIEW REPORT

Dear editors,

I have reviewed this discussion paper for publication in SOILD. The authors are arguing for inclusion of 'local adaptation' as an essential component of successful ISFM interventions in smallholder farming systems in SSA. First 'local adaptation' is conceptualized and the need for it illustrated with examples of soil fertility patterns within farms, different farm typologies and some limitations to ISFM interventions. The next two chapters describe the impacts of local adaptation on agronomic efficiency (of fertilizer nutrients) at the plot and farm scale. 4 examples are given for the plot scale (liming, secondary and micro-nutrients, tillage, water harvesting) and 2 examples are given for the farm scale (Zimbabwe, western Kenya). The next chapter discusses how (mostly) research on ISFM and local adaptation can be brought to the smallholder farmer and suggests the use of Decision Support Tools and integrated modeling approaches with examples from the NUTMON and NUANCES frameworks and the Nutrient Expert extension support tool. The final chapter draws some conclusions and suggests some research challenges we still face. I liked reading the discussion paper a lot and only have a few suggestions for possible improvement:

Section 2.1, Lines 9-15: I think it would be worth mentioning all soil forming factors that contribute to the formation of the soil-scape (climate, organisms, topography, parent material, time; Jenny, 1941). As it is written now, only long term weathering and soil redistribution seem to be responsible for a typical soil catena (toposequence). Parent material e.g. is very important in determining inherent soil fertility patterns (e.g. poor sandy soils develop on old African basement rocks whereas richer and more clayey soils develop on younger volcanic materials).

→ *REPLY: Agreed – this comment will be integrated in a revised manuscript.*

Section 3.3, Lines 8-11: I am surprised about the association of plough-pan formation with 1:1 clays like kaolinite. Are there other references/data than the Africa Soil Atlas?

→ *REPLY: Kayombo and Lal provide a number of references to articles that have described the widespread occurrence of naturally compacted and hard setting soils in Africa. In their article this is attributed to Alfisols especially, because of their low structural stability and their argillic horizon (or gravelly sub-soil). In the soil atlas these soils are referred to as Lixisols. These soils are prone to structural degradation that may be caused by tilling the soil. The compaction is not necessarily related to the compacting effect of the ploughing per se that you would see in soils with expanding clays, but the effect is the same in that you have a compacted layer below the surface horizon that is tilled and or ploughed.*

Section 5.2. Another good example of a DST/integrated modeling framework is the Tradeoff Analysis model for Multi-Dimensional impact assessment (TOA-MD). This model has been used to support decision making with ex ante impact assessments of alternative practices and/or policies in smallholder agricultural systems in SSA. Examples are the introduction of dual-purpose sweetpotato in western Kenya (Claessens et al., 2009) and tradeoffs in crop residue use (ISFM) in semi-arid Zimbabwe (Homann-Kee Tui et al., 2014).

→ *REPLY: The purpose of the review was not to cover all decision support/modeling tools but provide examples of different tools and approaches and their utility for targeting ISFM technologies. While the TOA-MD approach is interesting, we cannot address it in the paper due to the limited DSTs review scope.*

Congratulations with the paper, a very interesting read!

Minor edits/typos, referring to page and line numbers: 1249, 6-8: I don't understand this sentence

1249, 15: 'if done correctly', what does this mean? Maybe add a reference on correct liming?

1250, 10: have has 14: reverse opposite 21: period missing

1251, 8: common in SSA

1252, 8: under in

1254, 15: was used

1257, 13: period missing 19: on for 20: recommendations

1259, 4: crop-livestock-soil? 6: constraints 10: function of

1260, 11: models 13: seasonal seasonal 17: seasons

1261, 19: explain 22: that with

1262, 15: remove period

1263, 7: a balanced 11: what does 'tertiary level' mean?

1263, 20: and improved germplasm?

1264, 7: changes

1265, 13: others

→ *REPLY: All the above will be addressed in a revised manuscript*

## References

Claessens, L., J.J. Stoorvogel, and J.M. Antle. 2009. Economic viability of adopting dual-purpose sweetpotato in Vihiga district, Western Kenya: a minimum data approach. *Agricultural Systems* 99:13-22.

Homann-Kee Tui, S., Valbuena, D., Masikati, P., Descheemaeker, K., Nyamangara, J., Claessens, L., Erenstein, O., Van Rooyen, A.F., Nkomboni, D., 2014. Economic trade-offs of biomass use in crop-livestock systems: exploring more sustainable options in semi-arid Zimbabwe. *Agricultural Systems*, in press

## Anonymous Referee #2

1. Overall Comments Provides good synthesis of the status of knowledge on the benefits of integrated Soil Fertility Management (ISFM) that includes fertilizer use at plot level. It goes beyond to highlight the complexity of taking the solutions from plot to farm scale level, complexity that arises from inter – and intra farm variation in soil fertility conditions and household decision process in terms of allocation of their limited resources (fertilizer, manure, labour etc.) and it provides some decision support tool that can be used at both plot and farm scale level in guiding investment ISFM in ways that increase yields and agro economic efficiency. Although the target client of the paper is not articulated, the rich information provided can be used by a wide range of stakeholders, particularly the agricultural research and extension community in sub-Saharan Africa.

## 2. Specific Comments

State who the target audience of the paper are?

→ *REPLY: The primary target audience is the agricultural R4D community and more specifically those scientists engaging in developing and promoting ISFM options in sub-Saharan Africa. This need was identified through the frequent questions asked at various scientific fora in relation to the specific meaning of 'local adaptation'.*

Would be good to indicate the yield gains at scale, if any, from upscaling ISFM? Given that it is a package of interventions and not a single technology, what would be logical progression in 'localizing its adaptation' in a given region and farming system?

→ *REPLY: The logical progression depends on current practices. Farmers already using improved varieties and fertilizer could, e.g., invest in improving their use efficiency but improved integration of organic resources and adapting application rates to soil fertility conditions. Yield gains at scale will depend on yield gains in individual plots which are quite frequently observed under ISFM, since targeting input use to specific soil conditions is inherent to its definition.*

P.1244 – home gardens. It is worth mentioning the Chagga homegarden of Tanzania that is much published.

→ *REPLY: We are not sure how this would add value. Note that the exact location where this is proposed to be added is unclear because line numbers were not clear from the comments document.*

P. 1248 (3.1 Liming effects) – suggest you indicate the proportion of sub-Saharan Africa's potential agricultural land that is acidic or has Al toxicity problems and that requires lime application. This will help put the problem into perspective. Would also be good to mention that the high cost of transportation limits the use of lime. It is generally not an expensive product but its transport is partly because it is often found in areas far from main agricultural production areas. The application rates are also often high, often 2-4 t/ha, adding to its application costs.

→ REPLY: It is known that Al toxicity is inherent to a number of soil types (e.g., Ferrasols, Acrisols) coupled with high rainfall conditions. An estimate of the area occupied by those soil types is about 16% of total land area in sub-Saharan Africa. One could assume that the potential for creating Al toxicity would be in the same order of magnitude. We agree with the reviewer that transportation costs of lime are high, and the further to the mining location the point of delivery is, the more costly it gets. The rate of lime applications is also high, sometimes higher than the range indicated, depending on the level of the Al saturation. However, the current major issue is that the agricultural lime is not even mined in many countries that have the problem. Most lime use has remained at experimental/research purpose. As indicated in the paper, the adoption of liming would depend on the cost effectiveness of the practice, and this would take into consideration the costs suggested by the reviewer. We'll integrate above discussion in the revised manuscript.

Soil Taxonomy used in the paper: suggest both FAO and its equivalent USDA taxonomy are used. This will enhance the readership of the paper.

→ REPLY: We would prefer to keep the FAO/WRB classification since this is the only globally accepted taxonomy.

P.1253 – the statement on effect of water harvesting on AE – N. Would this be true for irrigated rice?

→ REPLY: Water harvesting is not really of relevance to irrigated rice.

P.1257 – Moving knowledge on local adaptation . . .one comment: Nutrition – good but it is important to state that the negative nutrient balances will result in positive yield gains if fertilizers were applied.

→ REPLY: The translation of negative nutrient balances into yield gains is not only going to depend on increased nutrient application but there are other contributing factors including soil nutrient stocks, status of land degradation, fertilizer rates and balanced nutrient management. We have not included the statement to relate nutrient balances to yield due to many complex factors that determine crop productivity in smallholder farming systems in SSA in addition to increased nutrient use.

State clearly the utility of the model for farm level decision-making. Has any of the models – Nutmon, Nuances, NE, etc. been used at scale by both public and private sector institutions in guiding the role of ISFM practices? If not, what would it take to do that?

→ REPLY: We stated clearly that relatively complex farm-level modeling tools have been used as 'a platform for research to improve understanding of the complexity of smallholder farming systems.' There are efforts underway to translate the complex modeling tools into simple decision support tools that can be used at scale by extension systems, development programs and the private sector. This includes the example provided on Nutrient Expert. An important step in scaling out is developing simple guidelines for extension systems to refine the general ISFM recommendations and develop targeted ISFM options for specific sites and farms. While there has been limited direct use of DST at large scale, the knowledge generated has been instrumental in raising awareness of import issues including the status and factors driving nutrient depletion and land degradation, the limitations of use of both

*organic resource and fertilizers and hence the need for ISFM, and the importance of fertilizer and improve crop varieties as entry points to increasing crop productivity in SSA. This knowledge is the basis of current efforts to implement the 'uniquely African green revolution that recognizes the heterogeneity of Africa's agroecological environments and soils' – Annan 2008.*

AfSIS deserves a bit more mention since it is now used widely in Ethiopia for diagnosing soil fertility at scale.

*→ REPLY: Recently develop soil mapping approaches used the Africa Soil Information Services (AfSIS) project including compilation of existing soil survey information, data generation using infrared spectrometry, geo-spatial statistical analysis and remote sensing have enabled the rapid and cost effective development digital soil maps. This has offered opportunities to accelerate data collections for accurate diagnosis of soil fertility constraints and improve targeting of technological options. AfSIS has supported the development of new soil maps for Ethiopia that has been used to develop site-specific fertilizer recommendations for different regions in Ethiopia. We'll integrate this in a revised manuscript.*

3. Conclusion Good but would be great to include the human and institutional capacity development needs to further improve the local adaptation and scale up of ISFM technologies. Is the limited uptake of ISFM technologies related to limited human capacity research and extension? If so, what numbers do we need to train? Some concluding remarks on this issue would add value and enhance the readership of the paper.

*→ REPLY: These are very relevant and important issues but beyond the scope of this paper.*

**Interactive comment on “Integrated soil fertility management in sub-Saharan Africa: unraveling local adaptation” by B. Vanlauwe et al.  
R. Voortman**

Dear editors,

A colleague called my attention to the above paper and I take the liberty to provide some comments. In short the authors strive to improve scientific practice in the field of development of fertilizer technologies that are locally adapted and appropriate for Sub-Saharan Africa. This is urgently needed indeed. Overall, I think that the authors could develop their ideas somewhat further, while maintaining theoretical rigour. Doing so may bring great benefits for African farmers. Below I summarize the ideas that come to my mind on this issue.

→ *REPLY: The paper is not aiming to improve science practice for the development of fertilizer technologies. While fertilizer use is an essential component for ISFM, it is certainly not the only component.*

The authors state that: i) Most of the commonly applied fertilizer in SSA contains mainly N, P, and/or K, which do not replenish SMNs under continuous cropping. ii) But indeed the reverse is more likely to be true: where SMN deficiencies exist, they can limit response to NPK fertilizers. iii) management of Al toxicity has received little attention in recent years in SSA. These observations are very true. Given the many research findings in the past, it could be concluded that there has been an over-emphasis on high N and P doses in agronomic research in SSA. These high doses are unlikely to be affordable for African farmers and Figure 3 of the paper also shows that high doses are ineffective in raising yields. The emphasis on N and P as well as the lack of attention for liming materials is also remarkable from the theoretical point of view since the plant content of Ca, Mg and S is usually as high as P and frequently even higher. In addition, even though required in very limited amounts, micronutrient deficiencies can impose serious restrictions on crop yield.

→ *REPLY: We agree that SMN response may be due in large extent to inherent deficiencies and in many cases limit NP response—yet it is still true that NP(K) fertilizers do not replenish SMNs under continuous cropping—or any cropping, for that matter. We agree with the reviewer that there has perhaps been an over-emphasis in the past on NP nutrition—this manuscript brings to the fore yield constraints related to soil acidity and other nutrients.*

The implication for the development of appropriate fertilizers, at least in my opinion, would be that from the outset the working hypothesis would be that any of the essential plant nutrients can be the most deficient or most toxic. However the authors do not really make that change of mind-set. They still mention: i) Much of the evidence relates to N fertilizer applied to maize as N is the most limiting nutrient in many African soils, ii) Blending commonly available NPK fertilizer with SMNs is a cost-effective process to achieve these benefits. iii) to assess the economics of incorporating secondary and micronutrients into NPK fertilizers iv) In the described nutrient omission trials N and P were not omitted (Figure 6) v) In Section 5.3 Nutrient Expert algorithms are recommended to determine N, P, and K fertilizer requirements under specific field conditions. Such observations and recommendations still constitute an emphasis on N, P and K

as being the basics, while the use of other nutrients is considered as something that comes in addition. Theoretically the mere addition of SMNs to NPK is also problematic, because of the many interactions between nutrients where uptake by plants is concerned (antagonisms and synergisms). For instance, on soils low in Cu and Zn it may not be wise, and it is likely to be inefficient, to apply their antagonist P.

→ *REPLY: We agree with the reviewer that much past research has concentrated on NPK, and that this research has been done without consideration of other nutrients and soil acidity constraints. It is highly likely that different optimization results would be obtained from modeling NPK response models if secondary/micronutrient deficiencies and soil acidity constraints were simultaneously addressed. While “theoretically” nutrient antagonisms may occur, it is not our practical experience that this is a serious problem, as we have had positive response in applying for example small quantities (less than 0.5 kg/ha) of Cu and Zn as coatings to diammonium phosphate. Practically speaking, SMNs need to be added somehow, and adding them to NPK fertilizers either as blends or coatings has proven both efficient and economic. N and P were not omitted in the omission trials, because we already knew from both soil analysis and previous experience that N and P were deficient. The objective of these trials was to determine if additional nutrients would substantially improve yield response over current NP recommendations.*

Section 2.1 line 9-15: There are some serious ill-conceived generalizations here that affect the credibility of the paper. The main natural factors determining soil fertility are soil parent rock composition, rainfall amount and time. Weathering of parent rock produces soil and in young soils this is still an ongoing process (there are still weatherable minerals in the soil profile). However soil fertility per se, the type of nutrients and their levels, is initially determined by the original parent rock. Depending on the age of the soil and the amount of precipitation (in combination), the soil fertility may be altered by leaching. Soil nutrients have differential leaching rates and therefore not only the level of nutrients changes, but also the proportions of nutrients present in the soil (stoichiometry). Furthermore, soil types are only infrequently associated with slope position (in case of catena's). This is only the case when parent material is rather homogeneous over larger areas and if this occurs in combination with old-age topography (rather flat). Consequently, hills do not occur. Near the highest position at the interfluves soils are not necessarily gravelly and thin with rock outcrops. This is only the case when pockets of more resistant rock occur in the host rock, as is the case for instance in Sukumaland. In fact, at the top of interfluves soils may be deepest of all. Also, further downslope soils need not be more fertile. In fact lower slopes may be shallow and gravelly just above seepage zones, due to redistribution of iron (laterite gravel). In such landscapes the bottomlands (dambo or mbuga) are also not of alluvial origin: they are not deposited by rivers.

→ *REPLY: We agree that this specific statement is rather general and an over-simplification of reality (although the mentioned example does occur). We do not agree that this affects the credibility of the paper since the main factor affecting soil fertility status that is considered in this paper is related to management practices. Inherent soil fertility is indeed determined by parent rock quality and soil-forming processes but long term soil management practices create important soil fertility gradients. As the work on granite*

*sands from Zimbabwe shows (cited in the manuscript) these soil fertility gradients can be created in as short a period as three years.*

A similar observation on nutrient gradients as apparently mainly observed in Zimbabwe is in place. Some soils are considered as being degraded and strongly depleted of nutrients and where no significant response to “standard” fertilizer can be observed. At the same time it is mentioned that such soils occur on sandy soils developed from granite. Could it be that such soils are neither degraded and nor depleted (from something that was better), but that they are simply a different soil developed from different soil parent material. Indeed this is what must be suspected in case of soil textural differences. This being the case, one would indeed suspect a different set of nutrient deficiencies.

→ *REPLY: There is no doubt that some of this variation in soil fertility on farm is caused by land use and land management history as the gradients can occur over distances as short as 50 m and detailed investigation has demonstrated that all major soil physical variables (texture, drainage, soil depth) are similar across the gradients (Rusinamhodzi et al, 2013). There is also no doubt that this occurs in many countries with high population densities, including Rwanda, East DR Congo, Northern Nigeria, Burkina Faso, Western Kenya, etc, etc. The example from Zimbabwe shows that good maize yields can be obtained near the homesteads.*

*Rusinamhodzi, L., Corbeels, M., Zingore, S., Nyamangara, J. & Giller, K. E. (2013). Pushing the envelope? Maize production intensification and the role of cattle manure in recovery of degraded soils in smallholder farming areas of Zimbabwe. Field Crops Research 147: 40-53.*

Section 2.1 line 24-28: This sentence is not clear.

→ *REPLY: This sentence will be rephrased in the revised manuscript.*

Section 3.1 Line 2-3: A potential risk of liming at high rates is that it reduces the availability of all micronutrients except Molybdenum.

→ *REPLY: This is correct; one must take care to lime to a correct level.*

Section 3.1: No mention is made of Gypsum which can reduce Al saturation (to deeper levels than lime), maintain micronutrient availability, decrease surface sealing, improve water infiltration, decreases soil erodibility, allows deeper rooting and improves Ca and S nutrition. For instance in Brazil gypsum is considered a valuable soil ameliorant. In this context it deserves mentioning that the shift in African agronomic research from SSP to TSP is deplorable, because SSP actually contains gypsum (Ca and S). Again, in Brazil about 90 percent of P is applied as SSP.

→ *REPLY: The problem in the African context of gypsum is primarily a matter of economics and availability. Gypsum is generally less available than lime. It is not a cheap source of sulfates or Ca in the sub-Saharan African context as are other available sources such as lime and ammonium sulfate. SSP is a good fertilizer but high transport costs limit its economic use to coastal areas. SSP is actually produced in Kenya and is available in some other countries such as Mozambique.*



Section 3.2 line 20: I do not think that it is wise/correct to state from the outset that multiple SMNs are the norm. This will have to be established by research. It would be interesting and very useful though, to investigate if there are unifying principles in the occurrence of multiple SMN deficiencies reflect common parent rock mineralogies that derive from the physical laws of nature of rock formation.

→ *REPLY: We believe SMN deficiencies to be the norm. In the past 3-4 years, large areas of Uganda, Ethiopia (all), Mozambique, Rwanda (all), and Burundi (all) have been mapped, and indeed SMN deficiencies are the norm in these countries. We have also found this to be the norm in smaller mapped areas of Zambia, Kenya, and Tanzania. We see response to SMNs in all of these countries, confirming the soil analyses.*

Section 3.2 line 24: It is also important to know which plant nutrients are present in excess. Therefore, I suggest to change the text 'demonstrating the importance of including all potentially deficient nutrients in an omission trial (Fig. 6)'. To: demonstrating the importance of including all essential plant nutrients in an omission trial.

→ *REPLY: There are many essential plant nutrients, so it only makes sense to include those that are potentially deficient in omission trials, as the trials would become unnecessarily large and complicated. This is easily determined from prior soil analyses. One cannot include an "excess" nutrient in an omission trial—though we do note from soil analyses potentially toxic elements (Mn, Al in acid soils; Fe in flooded soils; Na in high pH soils).*

Section 3.3 line 1-3: All issues mentioned can also be addressed with gypsum, or more properly said by reducing the relative amount of Mg and Na at the exchange complex.

→ *REPLY: This sounds quite unlikely and we know of no published evidence to this effect.*

Section 4.1: One of the questions the text of this section raises with me is the extent to which nutrient and organic matter accumulation is merely a question of human influence. Could it not be that initially these soils were also of inherently better quality and were these therefore preferred for cultivation. It also would appear that the level of resource endowment as among others expressed in manure availability is then not an independent variable. Could it not be that because poor people have only poor soils that the ensuing resource endowment is an endogenous variable, relating to original soil quality. Using resource endowment as an independent factor then sort of represents circular reasoning.

→ *REPLY: Resource endowment operates at a within-community scale where farmers commonly have access to the same (combinations of) soils. As stated above, for the sites where this has been intensively investigated in Zimbabwe there is no evidence that poorer farmers are situated on inherently poorer soils.*

Section 5.1: Would it not be meaningful to involve the farmers in local adaptation. Farmers are likely to avail of knowledge on the diversity of their soils and their spatial distribution. Such knowledge might be a meaningful point of departure for a scientific characterization and subsequent research.

→ *REPLY: Paragraph 3 of the Conclusions section specifically addresses this issue.*

Section 6 line24-27: I fully agree that nutrient omission trials are instrumental for developing site-specific and fine-tuned fertilizer technologies. However they are a first step only. Also this first step can still be improved compared to what is presented in Figure 6. The following questions can be raised. Why are there no all-N and all-P trials reported? The all-dolomite experiment may not be very informative as it contains both, Ca and Mg, and further a host of micronutrients, as well as toxic substances like Cd and U (thus calling for careful consideration of liming). Why have Fe, Mn and Mo not been tried? Moreover, Figure 6 gives only averages across sites. This means loss of information. The responses on individual sites is far more informative, certainly if combined with soil chemical analysis for all essential plant nutrients. Sensible interpretation can then be made. I would also suggest that the subsoil is analyzed, because topsoil properties are always somewhat equilibrated due to nutrient cycling. In fact the differences between topsoil and subsoil themselves may be informative on limitations for nutrient uptake. In this way one would be able to simultaneously address the issue of local adaptation as well as the generalization of overarching principles that are evident in the data collected. Interpretation of results (Figure 6) is also not an easy task, because, for instance, the yield decrease when B is withheld may reflect a B deficiency that is due to high N, K and lime applications, because N, K and Ca are antagonistic with B. Similarly the yield reduction when Cu is withdrawn may result from the Mg, N, P and Zn applied, while in case of Zn the antagonists consist of Ca, Cu, Mg, N and P. It is well possible that with lower levels of notably N, P, K and Ca similar 'All' yields would be obtained without a B, Cu and Zn deficiency to be evident. As such nutrient omission trials are a first entry only that serves to develop hypotheses that require verification, but now within the context of a well targeted research agenda

→ *REPLY: There are many questions here, so each is addressed in turn:*

- 1. N and P were not included in omission trials because we knew from soil tests that they were already deficient, and the objective of the trials was not related to NP response. Rather the objective was to see what yield increases could be made over commonly available NP fertilizers.*
- 2. Dolomite was the available lime source in Burundi. It is not completely informative as one does not know if the effects are due to Ca, Mg, acid-neutralizing potential, or some combination. But it is informative from the perspective that one can determine if the amendment increases yields and is economic to apply.*
- 3. We thoroughly analyzed the available lime source for a host of other nutrients, including Zn, B, Mo, Si, and S, and found no substantial quantities that would meaningfully contribute to plant nutrition.*
- 4. Mo probably deserves some consideration; Mn and Fe were not included as they were found to be well within sufficiency ranges in the soil analyses.*
- 5. We present averages across sites as a matter of brevity for this publication. All nutrient/amendments mentioned contributed significantly to yields—more details such as the reviewer suggests will be in the publications relating to these trials, which will be submitted in 2015.*
- 6. While we have considered the possibility of antagonism, believe that the responses evident in the omission trials are not a product of antagonism. Our working hypothesis is that nutrients shown deficient in a soil test are indeed deficient—those are the nutrients we evaluate in the omission trials. The amounts of nutrients we apply are relatively modest and*

would bring soil levels up slightly but not to excessive levels that might induce severe antagonism. In these particular trials, Cu was applied as a foliar, so we cannot have direct antagonism at receptor sites (the common mechanism for Zn/Cu antagonism). Additionally, we have seen positive response to both Zn and Cu in omission trials applied together as fertilizer coatings. If antagonism were in play between Zn and Cu, we would expect omission of one or the other to increase (rather than decrease) yields. Our experience therefore suggests that antagonism is again not in play. Boron levels are extremely low and we have observed B response (as well as Zn and Cu response) without lime—this is strong evidence that the B response is genuine. More practically, applications of N, P (K) and dolomite in these trials can be best described as modest and necessary—and therefore whether or not antagonisms are induced (and we strongly suspect not for reasons stated above), they still require correction as there is no other option.

7. At the same time, we acknowledge that plant tissue analyses would contribute to better interpretation of trial results.

Generally, it is a pity that no references are made to the Brazilian literature, where ample experience with SMN is reported. Maybe Portuguese is a problem, but there are also papers in English. There is also no reference to relevant French literature. I would recommend: Boyer, J. 1978. Le Calcium et le Magnésium dans les sols des régions tropicales humides et sub-humides. Initiations-Documentations Techniques No. 35, ORSTOM, Paris. Interactive comment on SOIL Discuss., 1, 1239

→ REPLY: Again, this is a matter of maintaining a degree of brevity appropriate for this manuscript. SMN responses are noted the world over. Indeed we eliminated the majority of citations from SMN research on the African continent itself from an earlier draft.

1 **Integrated Soil Fertility Management in sub-Saharan Africa: Unravelling local adaptation**

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11

12 **Abstract**

13

14 Intensification of smallholder agriculture in sub-Saharan Africa is necessary to address rural poverty and  
15 natural resource degradation. Integrated Soil Fertility Management (ISFM) is a means to enhance crop  
16 productivity while maximizing the agronomic efficiency (AE) of applied inputs, and can thus contribute to  
17 sustainable intensification. ISFM consists of a set of best practices, preferably used in combination, including  
18 the use of appropriate germplasm, the appropriate use of fertilizer and of organic resources, and good  
19 agronomic practices. The large variability in soil fertility conditions within smallholder farms is also  
20 recognised within ISFM, including soils with constraints beyond those addressed by fertilizer and organic  
21 inputs. The variable biophysical environments that characterize smallholder farming systems have profound  
22 effects on crop productivity and AE and targeted application of limited agro-inputs and management  
23 practices is necessary to enhance AE. Further, management decisions depend on the farmer's resource  
24 endowments and production objectives. In this paper we discuss the 'local adaptation' component of ISFM  
25 and how this can be conceptualized within an ISFM framework, backstopped by analysis of AE at plot and  
26 farm level. At plot level, a set of four constraints to maximum AE is discussed in relation to 'local adaptation':

27 soil acidity, secondary nutrient and micro-nutrient (SMN) deficiencies, physical constraints, and drought  
28 stress. In each of these cases, examples are presented whereby amendments and/or practices addressing  
29 these have a significantly positive impact on fertilizer AE, including mechanistic principles underlying these  
30 effects. While the impact of such amendments and/or practices is easily understood for some practices (e.g.,  
31 the application of SMNs where these are limiting), for others, more complex interactions with fertilizer AE  
32 can be identified (e.g., water harvesting under varying rainfall conditions). At farm scale, adjusting fertilizer  
33 applications within-farm soil fertility gradients has the potential to increase AE compared with blanket  
34 recommendations, in particular where fertility gradients are strong. In the final section, 'local adaption' is  
35 discussed in relation to scale issues and decision support tools are evaluated as a means to create a better  
36 understanding of complexity at farm level and to communicate [best-appropriate](#) scenarios for allocating  
37 agro-inputs and management practices within heterogeneous farming environments.

38

## 39 **1. Introduction**

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41 Integrated Soil Fertility Management (ISFM) is a means to increase crop productivity in a profitable and  
42 environmentally friendly way (Vanlauwe et al., 2010), and thus to eliminate one of the main factors that  
43 perpetuates rural poverty and natural resource degradation in sub-Saharan Africa (SSA). Current interest in  
44 ISFM partly results from widespread demonstration of the benefits of typical ISFM interventions at plot  
45 scale, including the combined use of organic manure and mineral fertilizers (e.g., Zingore et al., 2008), dual  
46 purpose legume – cereal rotations (e.g., Sanginga et al., 2003) or micro-dosing of fertilizer and manure for  
47 cereals in semi-arid areas (e.g., Tabo et al., 2007). ISFM is also aligned to the principles of Sustainable  
48 Intensification (Pretty et al., 2011; Vanlauwe et al., 2014), one of the paradigms guiding initiatives to  
49 increase the productivity of smallholder farming systems. Sustainable Intensification, though lacking a  
50 universally accepted definition, usually comprises aspects of enhanced crop productivity, maintenance  
51 and/or restoration of other ecosystems services, and enhanced resilience to shocks. ISFM can increase crop  
52 productivity and likely enhances other ecosystems services and resilience by diversifying farming systems,

53 mainly with legumes, and increasing the availability of organic resources within farms, mainly as crop  
54 residues and/or farmyard manure.

55

56 One of the principles of ISFM – the combined application of fertilizer and organic resources – had been  
57 promoted since the late 1980s (e.g., Vanlauwe et al., 2001); because of (i) the failure of Green Revolution-  
58 like interventions in SSA and (ii) the lack of adoption of low external input technologies by smallholder  
59 farmers, including herbaceous legumes-based technologies (e.g., Schulz et al., 2001). The combined  
60 application of fertilizer and organic inputs made sense since (i) both fertilizer and organic inputs are often in  
61 short supply in smallholder farming systems due to limited affordability and/or accessibility, (ii) both inputs  
62 contain varying combinations of nutrients and/or carbon thus addressing different soil fertility-related  
63 constraints, and (iii) extra crop produce can often be observed due to positive direct or indirect interactions  
64 between fertilizer and organic inputs (Vanlauwe et al., 2001). When presenting the ‘second paradigm’ for  
65 tropical soil fertility management ‘Overcome soil constraints by relying on biological processes by adapting  
66 germplasm to adverse soil conditions, enhancing soil biological activity, and optimizing nutrient cycling to  
67 minimize external inputs and maximize their use efficiency’, Sanchez (1994) had already highlighted the  
68 need to integrate improved germplasm, a second principle of ISFM, within any improved strategy for  
69 nutrient management.

70

71 In 2010, with the renewed interest and investment in boosting productivity of African agriculture, following  
72 the Abuja Fertilizer Summit and the launch of the Alliance for a Green Revolution in Africa (AGRA), ISFM was  
73 reconceptualised with a focus on fertilizer use and the need for maximizing the agronomic efficiency (AE) of  
74 its nutrients and consequently the value: cost ratio of its use. This reconceptualization was driven by the  
75 recognition that crop productivity in SSA cannot be improved substantially without enhanced fertilizer use  
76 and took into account lessons learnt with earlier approaches described above. Agronomic efficiency is  
77 defined as extra crop yield produced per unit of fertilizer nutrient applied. Maximizing AE also minimizes the  
78 risk that fertilizer nutrients move beyond the rooting zone into the environment and pollute water sources, a

**Comment [b1]:** This is referred to in the similarity report as longer than 3 lines but cannot be modified since it's a quote

79 problem more typical for high input agriculture and less of a risk for African agriculture (Vanlauwe and Giller,  
80 2006). In this context, applying organic resources in combination with fertilizer can enhance the use  
81 efficiency of the latter through a range of direct and indirect mechanisms (Vanlauwe et al., 2001) and the  
82 use of improved germplasm is essential to ensure that the supply of nutrients is matched with an equivalent  
83 demand for those nutrients. ISFM was thus redefined as *'A set of soil fertility management practices that*  
84 *necessarily include the use of fertilizer, organic inputs, and improved germplasm combined with the*  
85 *knowledge on how to adapt these practices to local conditions, aiming at maximizing agronomic use*  
86 *efficiency of the applied nutrients and improving crop productivity. All inputs need to be managed following*  
87 *sound agronomic principles'* (Vanlauwe et al., 2010). This definition includes a reference to 'adaptation to  
88 local conditions'. The revised conceptualization of ISFM also distinguished responsive and non-responsive  
89 soils, both soils often occurring within the same farm and the latter being soils on which no significant  
90 response to 'standard' fertilizer, or fertilizer that's commonly available and often composed of N, P, and/or  
91 K, can be observed (see section 2 below) (Figure 1).

93 This paper focuses on the 'adaptation to local conditions' of ISFM. 'Local adaptation' refers to specific  
94 decision-making processes in relation to the allocation of agro-inputs and management practices at farm and  
95 plot level, thereby recognizing production objectives, resource endowments, and farm- and field-specific soil  
96 fertility conditions. Although 'local adaptation' was briefly discussed by Vanlauwe et al. (2010), many  
97 questions have been raised in relation to the understanding of this component of ISFM and the practices  
98 associated with it. The objectives of the paper are therefore (i) to conceptualize the 'local adaptation' of  
99 ISFM, (ii) to illustrate the impact of alleviating secondary constraints on the fertilizer nutrient AE at plot  
100 scale, (iii) to illustrate the impact of farm-level targeting of inputs and practices on fertilizer nutrient AE at  
101 farm scale, (iv) to discuss the consequences of the above on taking local adaptation to scale, and (v) to  
102 propose research issues that require urgent attention for ISFM to move to scale.

## 104 2. Conceptualization of 'local adaptation'

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105

106 Since the formulation of the second paradigm (Sanchez, 1994) and with the renewed focus on making  
107 fertilizer accessible to and profitable for smallholder farmers, several insights have been gathered that  
108 influence fertilizer nutrient AE and thus need to be integrated in the definition of ISFM. Smallholder farming  
109 systems in SSA encompass enormous diversity, ranging from semi-nomadic pastoralism in very arid  
110 environments to shifting cultivation in the humid tropical forests. Although strongly driven by agro-  
111 ecological conditions, a very diverse range of farming systems has been developed through the interplay of,  
112 amongst other, local cultures, infrastructure, distance to markets, and socioeconomic opportunities outside  
113 agriculture. African farming areas have been described at continental scale under thirteen main categories  
114 (Dixon et al., 2001) but such simplification masks huge local diversity, which makes generalization of  
115 productivity-enhancing recommendations for SSA problematic (Giller, 2013). Nevertheless, ~~and perhaps~~  
116 ~~surprisingly,~~ repeating patterns can be observed across different African farming systems that have  
117 important implications for ISFM.

118

### 119 2.1. Patterns of soil fertility conditions within smallholder farms

120

121 First of all, ~~two a number of main~~ factors determine the fertility of soils: ~~(i) parent material,~~ (i) soil formation  
122 processes like weathering operating at a time-scale of thousands of years and ~~(iii) human management~~  
123 operating over much shorter time scales. The processes of soil formation and of soil redistribution through  
124 erosion and deposition give rise to the soil-scape with typical patterns of soil types associated with slope  
125 position across the landscape. Soils ~~are often can be~~ more gravelly and thinner with rock outcrops close to  
126 hill tops, with more fertile soils in mid-slope positions and fertile, alluvial soils in the valleys. Superimposed  
127 on the soil-scape is a pattern created by human management. Apart from a few exceptions, such as the  
128 home-garden agroforestry systems of southern Ethiopia (Abebe et al., 2007), intensive sedentary agriculture  
129 is less than 100 years old in the majority of SSA and has been changing rapidly with very rapid growth of  
130 human population. Two opposing factors have driven the development of patterns of soil fertility (Giller et



131 al., 2006). On the one hand, increasing pressure on land and the disappearance of fallows have led to  
132 intensive cropping which in turn depleted the soils of nutrients. On the other hand, nutrients, concentrated  
133 through manure, have been applied to part of the farm – often the fields close to the homestead. These  
134 opposing processes give rise to patterns of soil fertility, as depicted conceptually in Figure 2. For instance, in  
135 the ‘ring management’ pattern in West Africa a circle of more fertile soil close to houses is surrounded by  
136 poor soils and then increasingly fertile soil with distance from the settlement as bush fields further from the  
137 village are cropped less frequently (Prudencio, 1993; Ruthenberg, 1980). In the Bukoba region of Western  
138 Tanzania, cattle were used to harvest nutrients to develop fertile banana-coffee-food crop gardens (*bibanja*)  
139 in a sea of extensive grasslands (*rweya*) (Bajjukya et al., 2005). The reasons that farmers concentrate their  
140 nutrient resources on the home fields are several: the home field provides grain for the food security of the  
141 household, nutrient resources are often in short supply and insufficient to apply to all of the fields, the home  
142 fields are less susceptible to theft, and it is more convenient and requires less labour to transport manure  
143 (Misiko et al., 2011).

144  
145 Fertile home fields need only maintenance fertilization to achieve good crop yields, and crop response to  
146 fertilizer in strongly-depleted soils is often weak due to a suite of nutrient deficiencies (Figure 3; Vanlauwe et  
147 al., 2006). For example, on depleted outfields on sandy granitic soils in Zimbabwe crop response to N and P  
148 fertilizers was limited by deficiencies of Zn, Ca and Mg and K (Zingore et al., 2008). Such depleted fields have  
149 been described as ‘non-responsive soils’, or soils that have been degraded to an extent that the application  
150 of NPK fertilizer does not result in increased crop productivity (Vanlauwe et al., 2010). Such soils are  
151 common in densely populated areas where mineral and/or organic inputs are in short supply and the  
152 generation of non-responsiveness can be a combination of chemical (e.g., soil acidification, micro-nutrient  
153 deficiencies), physical, (e.g., topsoil erosion, hardpans) and/or biological (e.g., soil-borne pests and diseases)  
154 mechanisms. Obviously, the AE of fertilizer nutrients applied on non-responsive soils is very low to nil and  
155 crop yield increases agronomically and/or economically insignificant.

156

157

158 2.2. Farmer typologies, resource endowments, and production objectives within smallholder farming

159 communities

160

161 A second commonly observed pattern is the diversity of resource endowments and farm types within  
162 farming communities (Figure 2; Tittonell et al., 2010). Drivers operating at different scales generate a  
163 diversity of farming households in relation to available on- and off-farm resources and production objectives.  
164 Whereas relatively poor families often cultivate more degraded soils (Tittonell and Giller, 2013), families  
165 with a relatively higher resource endowment have more options to purchase and allocate fertilizer and  
166 organic inputs across the various plots within their farms. The latter are also usually less risk-averse and thus  
167 more open to explore alternative agricultural practices within their farm. Soil fertility gradients are often  
168 clearest on farms of intermediate resource endowment, as conceptually depicted in Figure 2. Besides access  
169 to resources farmers have different production objectives. For instance, in western Kenya Tittonell et al.  
170 (2005a) identified that some small farms were owned by wealthy households who had external income from  
171 pensions or remittances and for whom farming is not their primary income. Such households are not  
172 expected to consider agricultural investments a priority. In contrast, well-resource endowed farmers with  
173 large areas of land make a relatively good living from farming. Poor households with very small farms have  
174 limited access to resources, often selling their labour to other households, and are thus expected to apply  
175 less (or no) agro-inputs on their farms.

176

177 2.3. Limitations of improved germplasm and organic resources to maximize fertilizer AE

178

179 Organic resources can enhance the AE of fertilizer nutrients through a number of mechanisms, including  
180 'direct' (e.g., temporary N immobilization) and 'indirect interactions (e.g., temporary alleviation of soil  
181 acidity constraints and supply of other yield-limiting nutrients) (Vanlauwe et al., 2001). Improved germplasm  
182 can equally enhance AE of fertilizer nutrients by ensuring a higher demand for applied nutrients. For certain

183 constraints, however, organic resource application and improved germplasm are not a suitable solution and  
184 other amendments or practices are required (Table 1). For instance, removing a hard pan that restricts crop  
185 root growth will require deep ploughing in most cases (though in some cases, the use of deep-rooting trees  
186 or grasses could be a solution) (Amézquita et al., 2004; Vanlauwe et al., 2005). For instance, alleviating soil  
187 acidity constraints beyond a single season can only be achieved through the incorporation of the right  
188 amount and quality of lime. Many observations support positive interactions between water and nutrient  
189 management practices (Bationo et al, 1998). While in situations with moisture stress, water harvesting  
190 practices certainly fit under 'local adaptation', improved germplasm (e.g., drought-tolerant germplasm) and  
191 organic resource management (e.g., surface mulch to reduce evaporation) can also assist in alleviating  
192 drought-related constraints. The same applies to other constraints reducing the AE of fertilizer nutrients  
193 (Table 1).

194

195 -Additional practices or agro-inputs that can alleviate constraints not addressed through improved varieties,  
196 fertilizer, or organic inputs, require integration in the ISFM definition. While the efficient use of fertilizer and  
197 organic resources is a principle that is universally applicable – because removing crops requires nutrients to  
198 be replenished and applied organic inputs mineralize their carbon over time – other constraints are often  
199 observed over geographically-limited areas and do not require attention everywhere and all of the time.  
200 Thus, such additional practices or agro-inputs are integrated under the 'local adaptation' component of  
201 ISFM, operating at plot scale (Figure 4). Secondly, at farm scale, farming households make decisions on  
202 where to invest their available resources (capital, labour) within their heterogeneous farms and aligned to  
203 their production objectives, risk aversion, and resource endowment. 'Local adaptation' thus also refers to  
204 decisions and recommendations in relation to the types and quantities of agro-inputs and how these are  
205 allocated at farm scale (Figure 4).

206

207 Having discussed the concept of ‘local adaptation’ within ISFM, the following sections provide quantitative  
208 information on how decisions and practices embedded within ‘local adaptation’ impact on the AE of fertilizer  
209 nutrients.

210

### 211 3. Impact of ‘local adaptation’ interventions at plot scale on the agronomic efficiency of fertilizer nutrients

212

213 This section presents evidence from SSA related to the impact of soil amendments or practices other than  
214 introduction of improved varieties or organic resource application on the AE of fertilizer nutrients. ~~Much~~  
215 Most of the evidence relates to N fertilizer applied to maize as N is the most limiting nutrient in many African  
216 soils, maize productivity has been observed to decline rapidly in absence of fertilizer application, and ~~much~~  
217 of the most research on ISFM has focused on maize. In this section, we present a set of case studies from SSA  
218 that illustrate the potential impact of plot-level interventions on fertilizer AE. We do not aim to present a  
219 comprehensive literature review or meta-analysis, but rather elaborate the mechanistic interactions  
220 between amendments and practices and the AE of fertilizer nutrients. Although many constraints could be  
221 considered, we focus on four: soil acidity, secondary nutrient limitations, physical constraints, and drought  
222 stress.

223

#### 224 3.1. Liming effects on fertilizer AE

225

226 Especially in the high rainfall humid zones of SSA, soil acidity and more specifically the presence of relatively  
227 high amounts of exchangeable ~~aluminum~~aluminium (Al) ~~saturation~~ is a severe constraint to crop  
228 productivity. Some ~~old~~ strongly weathered soils are inherently acidic such as Ferralsols or Acrisols, occupying  
229 about 15% of agricultural land in SSA (www.fao.org), while others, such as Arenosols or Lixisols, occupying  
230 about 27% of agricultural land in SSA (www.fao.org), are prone to acidification due to inappropriate  
231 management practices such as the application of ammonium-containing fertilizer ~~without in absence of~~ crop  
232 residue recycling ~~on Lixisols in the West African savannas~~. Al toxicity rather than soil acidity *per se*, is

233 considered to be the major concern of acid soils because it reduces the availability of various nutrients (e.g.  
234 P, Ca, Mg) and inhibits root growth of most plants thus limiting nutrient uptake. In order to improve the  
235 productivity of acid soils, exchangeable and soluble Al contents need to be reduced. While acid soils may be  
236 managed in several ways, including the use of crop species that are tolerant to high levels of exchangeable Al  
237 or concentrating relatively high levels of organic resources near the planting hole (Cong and Merckx, 2005),  
238 liming is the most established means for correcting Al toxicity (The et al., 2006; Crawford et al., 2008).  
239 However, management of Al toxicity has received little attention in recent years in SSA mainly because (i) Al  
240 toxicity is believed to be localized to only a few areas particularly of central Africa, where highly weathered  
241 and leached soils occur (Crawford et al., 2008), (ii) where the need for liming has been established, the use  
242 of lime has been constrained by limited infrastructure for mining lime deposits and transporting the final  
243 product.

244  
245 It has been demonstrated that liming increases the efficiency of fertilizers mainly by (i) increasing the  
246 availability of nutrients through favouring processes that govern nutrient release and availability in the soil  
247 solution and (ii) enhancing root growth. As for N, plants absorb most N in nitrate ( $\text{NO}_3^-$ ) form and the  
248 transformation of ammonium ( $\text{NH}_4^+$ ) to  $\text{NO}_3^-$ , commonly known as nitrification, is pH dependent, becoming  
249 severely reduced at pH below 5. This reduction in nitrification results in decreased N availability for plant  
250 uptake (Crawford et al., 2008) but equally in reduced risk for N leaching with  $\text{NO}_3^-$  being much more prone to  
251 leaching beyond the crop rooting zone. Overall, the efficiency of N fertilizers is expected to be reduced at  
252 low soil pH, while liming a soil with pH less than below 5 stimulates the nitrification process, favouring N  
253 availability and ultimately N AE (von Uexkull, 1986; Crawford et al., 2008). High levels of exchangeable Al  
254 reduce the availability of P by precipitating or adsorbing P (Uchida and Hue, 2000; von Uexkull, 1986). Liming  
255 reduces P adsorption resulting in an increase in P AE upon liming, as demonstrated by a number of trials in  
256 East and Central Africa (Figure 5).

257

258 In conclusion, appropriate liming practices, if done correctly, is-are expected to increase the agronomic  
259 efficiency of fertilizers on soils exhibiting high levels of exchangeable ~~or soluble~~ Al by favouring processes  
260 towards increased nutrient availability and uptake. Even though lime deposits are available in most countries  
261 affected by Al toxicity, the cost effectiveness of lime application, especially in relation to transport and the  
262 commonly required high application rates, is likely to negatively affect the adoption of this practice.

263

### 264 3.2. Secondary nutrient effects on fertilizer AE

265

266 Secondary and micronutrients (SMNs), including Ca, Mg, S, Zn, Cu, Mn, Fe, B, and Mo, often limit crop  
267 growth, especially in soils that have limited reserves and are continuously cropped without returning these  
268 nutrients. Most of the commonly applied fertilizer in SSA contains mainly N, P, and/or K which do not  
269 replenish SMNs under continuous cropping. Nutrient depletion can be further aggravated by soil  
270 acidification which interferes with the availability of specific nutrients. The considerable extent of SMN  
271 deficiencies in SSA is gradually becoming apparent. The Ethiopian Soil Information Service is currently  
272 involved in mapping the entire country for all nutrients, and has found extensive areas of S, Zn, and B  
273 deficiency ([www.africasoils.net/EthioSIS](http://www.africasoils.net/EthioSIS)). Soil nutrient maps of Rwanda and Burundi show that the majority  
274 of the arable land is affected by multiple nutrient deficiencies, including P, Ca, Mg, S, Zn, and B, as well as  
275 low soil pH ([www.ifdc.org/Nations/Rwanda/](http://www.ifdc.org/Nations/Rwanda/); [www.ifdc.org/Nations/Burundi/](http://www.ifdc.org/Nations/Burundi/)). Significant maize response to  
276 S (e.g., Wendt and Rijpma, 1997; Weil and Mughogho, 2000), Mg (e.g., Abunyewa and Mercer-Quarshie,  
277 2004), Zn (e.g., Abunyewa and Mercer-Quarshie, 2004; Zingore et al., 2008), Cu (e.g., Lisumu et al., 2006),  
278 and B (Wendt and Rijpma, 1997) have been demonstrated across the continent.

279

280 Application of secondary and micronutrients can have significant effects on crop yields in sub-Saharan Africa  
281 (Table 2), but have-has received less attention than the macronutrients N, P, and K, as illustrated by the fact  
282 that most fertilizer subsidy programs primarily focus on NPK fertilizers. This may be due in part to a  
283 commonly expressed belief that there is no need to address other nutrients while the continent is still

284 struggling to adopt macronutrient fertilizers. But indeed the reverse is more likely to be true: where SMN  
285 deficiencies exist, they can limit response to NPK fertilizers. Because SMNs are required in small quantities,  
286 addressing these deficiencies can offer farmers an increased return on fertilizer investment, which is a major  
287 factor in increasing farmer adoption. One shortcoming of much research on SMN deficiencies in sub-Saharan  
288 Africa is that SMNs are often investigated individually, rather than in combination. Multiple rather than  
289 individual SMN deficiencies are the norm in much of sub-Saharan Africa. In an omission trial from Burundi  
290 (average of 16 sites), attainable yields with balanced nutrient application were  $>5 \text{ Mt ha}^{-1}$  but eliminating  
291 either Cu or B limited the response of all other nutrients to  $3.7 \text{ Mt ha}^{-1}$ , demonstrating the importance of  
292 including all potentially deficient nutrients in an omission trial (Figure 6). However, trials that examine  
293 response to multiple nutrients are few and far between.

294

295 In conclusion, in ~~the~~ those countries in Africa where SMNs have been extensively mapped, multiple SMN  
296 deficiencies are the norm rather than the exception. Application of SMNs on soils exhibiting secondary  
297 nutrient limitations is an effective way to enhance fertilizer nutrient AE, provided that all limiting nutrients  
298 are addressed. Blending commonly available NPK fertilizer with SMNs is a cost-effective process to achieve  
299 these benefits.

300

### 301 3.3. Tillage effects on fertilizer AE

302

303 Physical constraints can impede crop yield response to fertilizer and reduce AE, mainly by reducing seed  
304 germination and root development and limiting water availability through surface crusting, soil compaction,  
305 and/or hard pan formation. Hard-setting soils that may also show surface crusting and that are prone to  
306 plough-pan formation are common in SSA (Kayombo and Lal, 1993). These characteristics are associated  
307 with light textured soils with mainly 1:1 clay minerals (e.g. kaolinite) and low organic carbon content, typical,  
308 e.g., for Lixisols that occupy approximately 10% of the cultivable land in SSA (Jones et al., 2013). The  
309 deterioration of topsoil physical properties has been associated with mechanically tilled soil in absence of

310 organic residue retention. Kayombo and Lal (1993), for instance, advocated no-tillage with mulch as the  
311 most effective method for controlling soil compaction and erosion, especially for humid and sub-humid  
312 tropical environments.

313  
314 In SSA, the discussion on tillage effects is intrinsically linked to the debate on conservation agriculture (e.g.,  
315 Giller et al, 2009; Vanlauwe et al, 2014), which uses minimal or zero-tillage as one of its principles. Zero or  
316 minimum tillage aims at minimizing soil disturbance, reducing soil erosion, improving water infiltration and  
317 improving soil structure (aggregate stability), all which potentially improve fertilizer AE. In the 'step trials',  
318 conducted by Thierfelder et al. (2013) in Mozambique, Malawi, Zimbabwe and Zambia, which compared  
319 minimum tillage, with or without crop residue retention, these practices did not improve fertilizer N-AE  
320 (Table 3). Rather, minimum tillage in these experiments resulted in considerable lower yields compared to  
321 the conventional tillage treatment (23% for the non-fertilized plots and 13.6% yield reduction on the  
322 fertilized minimum-tillage plots). Reduced yields under minimum tillage are commonly observed, especially  
323 when no mulch is applied. In Western Kenya, for instance, Paul et al. (2013) showed an average yield  
324 reduction of 19.8% on fertilized no-tillage plots with no mulch applied, relative to tilled plots, with yield  
325 reduction limited to 3.8% with application of mulch. Similar trends were observed from experiments  
326 conducted in Zimbabwe (Mupangwa et al., 2012). Claims of longer-term positive effects of reduced tillage on  
327 yield and possibly AE cannot be substantiated. Rusinamhodzi et al. (2011), in a meta-analysis across 26 long-  
328 term field studies from around the world, found no evidence of increased maize yields under no-tillage  
329 compared with conventional tillage during the first 10 years of cropping. They did find a positive effect of  
330 reduced tillage with mulch ~~under-in~~ low rainfall environments on light textured soils, a situation very  
331 common in southern Africa.

332

333 Some physical constraints for crop production can be alleviated by improved tillage methods. Mechanical  
334 loosening of the soil is an important method for controlling soil compaction in both humid and sub-humid  
335 and semi-arid and arid regions of Africa, with reported substantial effect on grain yield, and even more so



336 with deep ripping and sub-soiling compared with a mouldboard plough (Kayombo and Lal, 1993). Deep  
337 tillage or sub-soiling can result in strong increase in AE of fertilizer nutrients. Chaudhary et al. (1985) showed  
338 an increase in N-AE obtained on a loamy sand by ploughing to 20 cm using a moldboard plough, sub-soiling  
339 at 40 cm depth using a one-tine sub-soiler, and deep digging to 45 cm depth, compared with a disk harrower  
340 and tine cultivator alone (Table 4). This effect was more pronounced under irrigated conditions, indicating  
341 improved nutrient and water use efficiencies as a result of better root development.

342

343 In conclusion, reduced tillage tends to lead to yield reduction thus not improving fertilizer nutrient AE. In the  
344 longer term, reduced tillage practices can have a positive effect on infiltration and water holding capacity  
345 but only if accompanied by application of mulch and more so under drier conditions. On the other hand, for  
346 compacted soils, deep tillage or sub-soiling can improve fertilizer nutrient AE.

347

#### 348 3.4. Water harvesting effects on fertilizer AE

349

350 Inter- and intra-seasonal rainfall patterns are often irregular and pose another constraint to enhanced  
351 fertilizer uptake by crops. With climate change, within and between-season variability in rainfall has  
352 increased in recent years (Morton, 2007). While most papers dealing with water harvesting techniques focus  
353 on the obvious positive effects on water use efficiency, the few papers addressing nutrient or fertilizer AE  
354 mostly point~~ed~~ to elevated AE values, irrespective whether these are soil-, organic residue or fertilizer  
355 derived (Table 5). Most often these effects are interpreted as the indirect effect of the better moisture  
356 conditions on improved rooting density, improved nutrient mobility in the rooting zone and a higher  
357 microbial activity releasing additional nutrients from soil organic matter or crop residues and manure.

358

359 In a small number of papers some less expected effects emerge. Jensen et al. (2003) highlight~~ed~~ the negative  
360 effect that water harvesting techniques may have on fertilizer nutrient AE during relatively wet growing  
361 seasons. Tied ridging under these conditions apparently ~~leads to a negative effect on~~reduced fertilizer N

362 recovery. Most likely this ~~is~~was due to either nitrogen losses through denitrification or restrained root  
363 activity due to periods of waterlogging. Mashingaidze et al. (2013) observed no-significant effects of basin  
364 water harvesting techniques on nitrogen AE in a wet season. In both of these studies ~~there were~~ clear  
365 benefits were observed during the more usual weather patterns, entailing periods of drought and water  
366 stress. Besides water harvesting techniques, adjusting N applications to season rainfall patterns is another  
367 means to reduce nutrient losses and improve fertilizer nutrient AE in semi-arid areas (Piha, 1993).

368  
369 In conclusion, in most situations with drought stress, water harvesting techniques are expected to increase  
370 fertilizer nutrient AE while in relatively wet seasons, such techniques can actually reduce AE. Obviously, the  
371 added costs – especially labour costs – need to be weighed against the expected increases in agronomic  
372 efficiency.

373

#### 374 **4. Impact of 'local adaptation' interventions at farm scale on the agronomic efficiency of fertilizer** 375 **nutrients**

376

377 This section provides insights in how allocation of resources at farm scale affects farm-level AE values and  
378 how household resource endowment interacts with the decision-making processes regarding the allocation  
379 of these resources and the ultimate impact on AE values.

380

##### 381 4.1. Impact of soil fertility gradients and resource endowment on farm-level productivity and AE: a case 382 study from Zimbabwe

383

384 At the farm scale, AE is influenced by a number of interdependent factors, including soil type, landscape  
385 position, soil fertility status, and allocation of nutrients. Zingore et al. (2011) investigated the optimal  
386 nutrient allocation strategy to maximize maize production at the farm level, taking into account soil fertility  
387 gradients and differences in land, livestock and nutrient resource availability between farm types in Murewa,

388 Zimbabwe. Differences in field level ~~agronomic efficiency~~AE, which ~~are~~were related to soil texture, past  
389 management and current nutrient (N, P, manure) application, dictated where resources should be directed  
390 preferentially to maximize returns. ~~This was done by , i.e. targeting zones the fields where the highest with~~  
391 ~~high returns AE could be achieved, based on field-level crop growth simulation results and avoiding over-~~  
392 ~~supply of nutrients, i.e. targeting zones with high returns and avoiding over supply of nutrients~~ (Figure 3). On  
393 sandy soils, whole farm production could be maximized by concentrating the available manure on the soils  
394 of medium fertility, while mineral (N, P) fertilizer was used most efficiently on the homestead fields (Table  
395 6), where the high soil organic matter content ensures good growth conditions and nutrient availability, ~~, at~~  
396 ~~least in the short term. - thereby noting that this~~This only applied to high and medium resource endowed  
397 households since low resource endowed households did not have such soils. ~~In the long term, the~~  
398 ~~breakdown of organic matter led to a decrease in whole-farm production based on the same input levels.~~ On  
399 clay soils, where soil organic matter is better protected against decomposition compared to sandy soils, high  
400 yields could be achieved without mineral fertilizer on both home fields and middle fields if manure was  
401 applied at high rates (10 t ha<sup>-1</sup>) (Figure 3). Without manure input, the relatively stable soil organic matter of  
402 home and middle fields still ensured high agronomic efficiency of mineral fertilizer (Figure 3, Table 6).  
403 Therefore, for both high and medium resource endowed farmers it was most efficient to separate the  
404 allocation of manure and mineral fertilizer. Thanks to the higher inherent soil fertility and slower organic  
405 matter breakdown of clay soils, the long term whole-farm production did not decrease as strongly as on  
406 sandy soils. High, medium and low resource endowed farms produce different grain quantities due to  
407 differences in cultivated land area, in patterns of soil fertility and in available manure quantity. Furthermore,  
408 the optimal allocation scenario for scarce nutrient resources varied according to soil type, and also according  
409 to resource endowment (Table 6). For example, medium resource endowed farmers could maximize their  
410 farm-level production and agronomic efficiency by ignoring outfields and concentrating their nutrient  
411 resources to home and middle fields. Low resource endowed farmers, who only own outfields, could still  
412 increase their production by applying mineral fertilizers to these poor fields.

413

414 Across soil and farm types, ~~it is clear that a~~the targeted allocation of nutrient resources resulted in equal or  
415 higher farm production and ~~agronomic efficiency~~overall AE than ~~the~~a blanket recommendation (Table 6).  
416 This benefit of targeted allocation was more pronounced on medium resource endowed farms (Table 6),  
417 where within-farm soil fertility gradients were strongest (Figure 2 ~~Especially on the sandy soils, higher High-N~~  
418 ~~and P agronomic efficiency~~AE ~~can be was achieved on home fields by exploiting the soil fertility~~). ~~High N and~~  
419 ~~P agronomic efficiency can be achieved on home fields by exploiting the soil fertility~~that has been built up  
420 over many years of preferential manure allocation ~~on the home fields. This was done by concentrating most~~  
421 ~~of the mineral fertilizer on the home fields, and allocating the manure on the midfields~~. Continuing this over  
422 several years however would result in a decrease in the soil organic matter content (cf. Rowe et al., 2006),  
423 reducing soil fertility and the farm grain production potential (Table 6). Nevertheless, with current farm  
424 management (including crop residue removal for livestock feeding) and nutrient constraints, large yield  
425 reductions on sandy soils cannot be avoided, due to the net depletion of nutrients and organic matter in  
426 these farming systems. ~~On clay soils with slower organic matter decomposition, yield reduction over time is~~  
427 ~~less pronounced (Table 6)~~.

428

#### 429 4.2. Production objectives, management intensity, and fertilizer AE

430

431 Superimposed on the soil fertility gradients are the impacts of differential management. In addition to  
432 provision of manure, livestock provide animal traction that can ensure timely ploughing and weeding.  
433 Shortage of labour leads to delays in farm operations (e.g. planting, weeding) which cause strong reductions  
434 in AE. Field experiments and simulation modelling indicated for the example of Malawian smallholders that  
435 weeding twice could double the AE of N as opposed to weeding once (Kamanga et al., 2014). To earn an  
436 income to purchase food, poorer households often work for wealthier farmers during periods of peak labour  
437 demand leading to delays in crop management and therefore poorer yields in their own fields and food  
438 insecurity (Kamanga et al., 2014). Thus, the above-mentioned soil fertility gradients run in parallel with  
439 gradients of management intensity (Giller et al., 2006; Tittonell et al., 2007a). For a case study farm in

440 Western Kenya, Tittonell et al. (2007b) investigated the trade-offs associated with labour and nutrient  
441 allocation strategies for varying degrees of investment. In this area of relatively high agricultural potential,  
442 allocating most labour and cash resources to the average-fertility fields allowed minimizing the trade-off  
443 between food production and resource conservation. Also, the optimal range of labour and nutrient  
444 allocation strategies was wide with less investment, but narrowed with increasing cash availability,  
445 explaining to some degree the large diversity of farm management and structure in smallholder farming  
446 systems. This example from Kenya illustrates that on top of the soil fertility gradients, farm management  
447 decisions, influenced by farmers' objectives and production orientation, create another layer of complexity  
448 determining AE at the farm level.

449

450 Because resources (land, nutrients, labour, cash) are limited on smallholder farms, their allocation to a  
451 particular farm component or on a particular moment in time, creates trade-offs between multiple  
452 objectives operating at different time scales: e.g. the short-term food production objective as opposed to  
453 the longer-term resource conservation objective. Increasing agronomic efficiencyAE is the objective we  
454 highlight in this paper, but to understand farmer decision making, farmers' objectives, the trade-offs  
455 between them and the time scales at which they operate are essential as well. For example, farmers who are  
456 able to invest in fertilizers and want to maximize income, might apply nutrients in quantities that result in  
457 reduced AE, although the extent of this reduction depends on the fertilizer:grain price ratios (Figure 7).  
458 Likewise, low resource endowed farmers might operate within the range of maximum agronomic efficiency,  
459 in other words, the linear part of the yield to N input curve, because of lack of capital assets to invest in  
460 fertilizers. However, although efficient, they still make less money than households that can afford to apply  
461 higher fertilizer rates. Hence, if the costs of nutrients lost to the environment are not accounted for, as in the  
462 gross margin calculations of Figure 7, higher investment opportunities might result in lower AEs. From this it  
463 is clear that the farm scale is the appropriate scale of analysis to understand the important interplay of  
464 various objectives affecting the adoption of ISFM interventions.

465

466 In conclusion, although the complexity of soil fertility gradients across the landscape and within farms might  
467 seem bewildering, it can be reduced to more easily understood concepts as presented in- Figure 2. Adjusting  
468 fertilizer and organic matter applications to this variability has the potential to increase AE at farm scale  
469 compared to blanket recommendations, in particular where fertility gradients are strong. Important to note  
470 is that fertilizer application rates to maximize income, are not similar to those maximizing AE for commonly  
471 occurring fertilizer:grain price ratios.

472

## 473 **5. Moving knowledge on local adaptation to the smallholder farmer**

474

475 The large spatio-temporal heterogeneity in climate, soil, and socio-economic conditions in smallholder  
476 farming systems in SSA presents major challenges for developing 'local adaptation' recommendations. A  
477 better understanding of the influence of biophysical and socio-economic factors on the performance of  
478 technologies at different scales is necessary to improve targeting of such recommendations.

479

### 480 5.1. 'Local adaptation' and scale issues

481

482 Past efforts to develop recommendations for ISFM interventions have mostly targeted regions within  
483 countries, with target zones mostly defined by broad agro-ecological conditions, thus negating the  
484 importance of 'local adaptation' on-for technology performance. Simplification of recommendations s based  
485 on the performance of single technologies at plot-scale led to development of 'blanket' recommendations  
486 that implicitly assume homogeneity of production factors at the landscape, community, and farm level.  
487 Results from regional scale analysis have been valuable in informing policy on urgent need to support  
488 farmers to access improved seed and fertilizers to resolve soil fertility challenges underlying low crop  
489 productivity (e.g. increase fertilizer use to support crop production intensification, which led to the target of  
490 increasing fertilizer use in SSA to 50 kg nutrients per ha). Despite a number of cases of successful large-scale  
491 dissemination of ISFM technologies, many ISFM technologies have produced limited impact due to poor

492 match between technologies developed at plot scale to the complex socio-economic and biophysical  
493 variability that typify smallholder farms (Giller et al., 2006). Effective large scale dissemination of ISFM  
494 technologies would require not only appropriate recommendations for the use of fertilizer, manure and  
495 improved varieties, but also adaptation of technologies for site-specific biophysical and socio-economic  
496 conditions that determine technological performance and feasibility, as conceptualized by the 'local  
497 adaptation' component of ISFM.

498  
499 Refining the scale for targeting ISFM recommendations from the regional scale to landscape/village scale  
500 and specific farms and fields is inevitably associated with increasing complexity of the research and data  
501 requirements, which presents challenges for developing and disseminating 'best-fit' ISFM technologies that  
502 are appropriate for local adaptation. While field-specific soil fertility conditions would be the ideal target for  
503 specific ISFM recommendations, large scale recommendations targeting specific fields within farms are not  
504 feasible due to the characteristic short-range soil fertility variability and the need for high resolution maps  
505 that adequately capture soil fertility differences at scales less than 100 m. Developing precise ISFM practices  
506 targeting individual fields is also impractical due to the complex variability of soil fertility within very short  
507 distances. Many studies have identified the farm-scale as an important unit for targeting ISFM  
508 recommendations. Despite the complexity of smallholder farming systems, farm typology studies have  
509 shown repeating patterns of farm-scale variability associated with access and management of nutrient  
510 resources, farm sizes and production objectives (see above). This provides opportunities for targeting  
511 technologies to farm types or resource groups, and to 'field types' within farms to optimize returns to scarce  
512 cash, nutrient and labour resources.

513

#### 514 5.2. Decision support tools as a research platform

515

516 The variable and complex biophysical and socio-economic conditions in smallholder farming systems in SSA  
517 dictate the need for decision support tools (DSTs) to improve understanding of crop-soil processes in time

518 and space and provide insight into the suitability of technological options (Giller et al. 2006). Such tools  
519 provide a cost-effective and time saving approach to improve the diagnosis of constraints and opportunities  
520 in agricultural systems, the identification of options for alternative management, and analysing niches for  
521 scaling out (Bontkes and Wopereis 2003). Important DSTs that have significantly advanced understanding of  
522 characteristics and functioning of smallholder farming systems in SSA and the suitability of ISFM  
523 technologies include the DST to monitor nutrient balances at different spatial scales (NUTMON), various  
524 crop-soil simulation models, platforms for integrating modelling tools at farm-scale, and the Nutrient Use in  
525 Animal and Cropping systems – Efficiencies and Scales (NUANCES) framework that focuses on farm-scale  
526 processes affecting feasibility and impact of ISFM options (Giller et al. 2006).

527

528 The NUTMON DST has been widely used in SSA to assess the effects of current farmer management  
529 practices and alternative resource management options on nutrient balances (Smaling and Fresco 1993).  
530 Participatory research techniques such as resource flow mapping, matrix ranking and trend analysis are used  
531 to obtain the perspective of farmers. Next to this, a quantitative analysis is carried out which generates  
532 indicators such as nutrient flows, nutrient balances, cash flows, gross margins and farm income. Qualitative  
533 and quantitative analyses are then used to improve or design new technologies which tackle soil fertility  
534 management problems and which can help to increase the financial performance of the farm. The NUTMON  
535 framework or its components have been implemented in research and development projects addressing soil  
536 fertility management across SSA (e.g., Zingore et al., 2007b) and have aided improved understanding of soil  
537 fertility variability and farmers' resource use strategies. Results from the various studies using NUTMON  
538 have shown large negative nutrient balances, but have also highlighted strong variation among farmers.  
539 Nutrient balances were invariably negative on farms where large areas were used for production of cereal  
540 crops for home consumption (e.g., Nkonya et al., 2005), while positive balances were observed on mixed  
541 farms where farmers used manure (e.g., Onduru et al., 2007) and for high value cash crops that received  
542 large additions of nutrients (e.g., De Jager et al., 1998). Important considerations for 'local adaptation' of  
543 ISFM technologies that have been raised on the basis of the NUTMON approach include erosion control



544 mechanisms to stem important nutrient losses, and use of participatory approaches to match technological  
545 options to farmers' objectives and socio-economic constraints, including labour.

546

547 The development and application of simulation models has aided exploration of the interaction between  
548 climatic and nutrient and crop management practices under smallholder farm conditions (Whitbread et al.  
549 2010). Inter- and intra-seasonal ~~seasonal~~ rainfall variability is a major challenge for sustaining high crop  
550 productivity, with increasing occurrence of mid-season droughts; hence the important need for the  
551 development of flexible ISFM technologies that optimize crop productivity in good seasons and minimize  
552 losses in poor seasons. The Agricultural Production Systems sIMulator (APSIM) model has been widely  
553 applied to explore management strategies to minimize the climate risk associated with N fertilizer use by  
554 smallholder farmers (Whitbread et al., 2009). The model also proved useful in facilitating interactions  
555 between researchers and farmers in assessing fertilizer management strategies and effects of trade-offs  
556 between fertilizer and weed management on crop productivity (Dimes et al., 2002).

557

558 Despite the contributions of NUTMON and crop-soil models to improve local adaptation of ISFM  
559 technologies, there have been limitations in up-scaling their application at the farm level to explicitly  
560 integrate factors that drive farmers' decision making processes, including the variable nature of soil fertility  
561 within farms, sizes of different plots on the farms, mineral and organic resources available to farmers and  
562 other socio-economic constraints. To address this limitation, Thornton and Herrero (2001) developed a  
563 modelling framework that combines crop-soil and livestock models and a farm level database, allowing  
564 integration of soil, crop, livestock and socio-economic factors such as landholdings, household food  
565 sufficiency and labour in assessing the suitability of technological options for achieving food security and/or  
566 market production objectives on farms varying in resource endowment. The strength of integrating  
567 component models at the farm level is the analysis of trade-offs between resource use options considering  
568 soil fertility, crop productivity, livestock productivity, as well as, the objectives of the household. Zingore et  
569 al. (2008) used the integrated modelling approach to assess strategies for improving resource use in

570 integrated crop-livestock systems in sub-humid areas in Kenya and Zimbabwe. The study highlighted the  
571 critical role of ISFM in sustainability of smallholder agriculture; as cropping was only sustainable on large  
572 farms (> 0.5 ha) with cattle and used fertilizer in combination with manure.

573

574 The ~~Nutrient Use in Animal and Cropping systems — Efficiencies and Scales (NUANCES)~~ framework aims at  
575 evaluating the short- and long-term impact of alternative farm-level management practices, with a special  
576 focus on trade-offs, using various system-analytical tools, including farm typologies, data-mining,  
577 participatory experimentation, and modelling. This ultimately leads towards the identification of  
578 opportunities and pathways towards the sustainable intensification of smallholder farming systems (Giller et  
579 al., 2011). The NUANCES framework provides a step-wise process to 'Describe' current production systems  
580 and their constraints, 'Explain' the consequences of current farmers' decisions on resource allocation,  
581 'Explore' options for agro-technological improvement for a range of possible future scenarios, and 'Design',  
582 together with ~~the~~ farmers, new management systems that improve ~~ments in~~ resource use efficiency and  
583 agricultural productivity ('DEED'). The NUANCES framework has been used to explore the potential of best-  
584 fit technologies and the ways they can be best combined at farm level for wide-ranging smallholder farming  
585 systems in SSA.

586

### 587 5.3. Moving decision support tools to farming communities

588

589 While above DSTs were mainly used as a platform for research to improve understanding of the complexity  
590 of smallholder farming systems, there is increasing scope for their use in guiding ISFM research to be  
591 accessible to farming communities. The International Plant Nutrition Institute has developed the Nutrient  
592 Expert (NE) extension support tool, a robust computer-based decision support tool that enables local experts  
593 to strategically formulate nutrient management guidelines for a range of crops and cropping systems  
594 (Pampolino et al., 2012). NE provides farmers with best nutrient management practices to attain a yield goal,  
595 that's aligned to a specific location, based on potential yield, attainable yield with best nutrient

596 management, and farmer's production objectives. Beyond recommendations for fertilizer and manure  
597 application, NE supports local adaptation by providing guidelines on liming and micronutrient requirements,  
598 and matching recommendations to available organic resources and fertilizer types available on the local  
599 market. NE also includes a profit analysis component to evaluate the costs and benefits of current and  
600 recommended, alternative practices. Lastly, as a learning tool for extension staff, NE adds value in moving  
601 from general recommendations to site-specific nutrient recommendations, adapted to production  
602 conditions and farmer's objectives- that are consistent with the scientific principles of Site-Specific Nutrient  
603 Management, which promotes the best practices of mineral and organic nutrient resources covering the  
604 right source, right rate, right time, and right place of nutrient application (Zingore and Johnston, 2013; Witt  
605 et al., 2009).

606

607 An example for application of NE to develop site-specific fertilizer recommendations for maize production in  
608 Western Kenya is presented in Table 7. Nutrient Expert algorithms to determine N, P, and K fertilizer  
609 requirements under specific field conditions were generated from on-farm multi-location nutrient omission  
610 trials data on the relationship between the balanced uptake of nutrients at harvest and grain yield, the soil's  
611 nutrient supply potential and attainable yields, which varied depending on site-specific soil constraints.  
612 Under current management, maize yields under farmer management practices ranged from 1.4 to 4.4 t ha<sup>-1</sup>  
613 in field types classified as having low to high soil fertility status (Table 7). Agronomic efficiencies of N under  
614 farmer practices were less than 22 kg grain kg<sup>-1</sup> N, indicating suboptimal N responses for the yield range.  
615 Nutrient Expert recommendations showed large potential to increase yields under low and medium soil  
616 fertility conditions by at least 100%, while concomitantly increasing agronomic N efficiency to at least 25 kg  
617 grain kg<sup>-1</sup> N (Table 7). Nutrient Expert showed a contrasting trend in recommendations for the high fertility  
618 field type by recommending reduction of N and P and including K – fertilizer recommendation targeted at  
619 'maintenance and balanced fertilization' in nutrient-rich soils. Expected yield increases over current  
620 management were small, but high AE was achieved by avoiding oversupply of N and balanced nutrient  
621 application. A broad community of research and development organisations are working together through

622 the African Soil Health Consortium (<http://www.cabi.org/ashc/>) to translate findings from research on ISFM.  
623 A series of handbooks, videos, posters, leaflets and policy briefs are being produced to support learning on  
624 ISFM for farmers, development organisations and at [tertiary-university](#) level (e.g., Wairegi et al., 2014).  
625

## 626 **6. Conclusions and key research challenges**

627

628 Koffi Annan, the chairman of the board of AGRA, stressed that the African Green Revolution should be  
629 uniquely African by recognizing the continent's great diversity of landscapes, soils, climates, cultures, and  
630 economic status, while also learning lessons from earlier Green Revolutions in Latin America and Asia  
631 (Annan, 2008). The 'local adaptation' component of ISFM is aligned to this request and operates at 2 scales:  
632 (i) at plot scale dealing with alleviating plot-specific constraints to enhanced fertilizer nutrient AE that are  
633 not sufficiently addressed by the [introduction of improved germplasm and the](#) application of organic inputs  
634 and (ii) at farm scale dealing with decision-making processes on allocation of resources (inputs, labour, etc)  
635 within the farm as affected by household production objectives and resource endowments.  
636

637 At plot level, organic inputs alone, depending on their quality and quantity applied, can only alleviate some  
638 of the constraints that inhibit enhanced AE values for fertilizer (Table 1). Integration of other plot-level  
639 interventions has the potential to increase fertilizer nutrient AE values, and some of these interactions are  
640 well understood (e.g., the application of SMNs in combination with 'standard' fertilizer). The mechanistic  
641 basis for other interactions is less well developed. For instance, how do tillage operations affect fertilizer  
642 nutrient AE? Reduced tillage with retention of mulch can favour fertilizer AE through enhanced availability of  
643 soil moisture, especially under drought stress, but on the other hand, more continuous soil pore systems  
644 could favour movement of fertilizer nutrients to the subsoil. Lime application can enhance fertilizer AE by  
645 removing exchangeable Al constraints to crop growth but can ~~changes~~ the soil chemistry and the relative  
646 availability of plant nutrients other than macronutrients. Furthermore, the diagnosis and rehabilitation, if  
647 feasible at all in economic and/or agronomic terms, of non-responsive soils is an important research topic,

648 especially in areas where population densities are high with agricultural land in short supply. The impact of  
649 enhanced crop uptake of fertilizer on the overall soil fertility status with a specific emphasis on the soil  
650 organic C pool, is another topic that requires a better understanding since hypotheses can be formulated in  
651 relation to a decline in soil C due to enhanced nutrient availability or an increase in soil C due to the higher  
652 inputs of organic matter with increased crop productivity.

653

654 An important dimension for developing appropriate plot-level recommendations is the proper diagnosis of  
655 soil fertility-related constraints, especially in the context of highly variable soil fertility conditions in African  
656 smallholder agriculture. 'Traditional' laboratory approaches are costly and time-consuming and while  
657 spectroscopic approaches have demonstrated substantial progress in recent years, ultimately, indirect  
658 approaches, e.g., based on local soil fertility evaluation schemes, are likely to be important diagnostic tools.

659

660 Mapping secondary and micronutrient deficiencies on a national scale is useful for identifying large areas of  
661 likely deficiencies. Recently develop soil mapping approaches used the Africa Soil Information Services  
662 (AFSIS) project including compilation of existing soil survey information, data generation using infrared  
663 spectrometry, geo-spatial statistical analysis and remote sensing have enabled the rapid and cost effective  
664 development digital soil maps (<http://africasoils.net/>). This has offered opportunities to accelerate data  
665 collections for accurate diagnosis of soil fertility constraints and improve targeting of technological options.

666 This needs to be followed by omission trials to determine crop-specific response to nutrient combinations  
667 and to assess the economics of incorporating secondary and micronutrients into NPK fertilizers at both  
668 regional and individual farm scales. While for some crops, e.g., maize, substantial efforts have been made to  
669 gather above information, other crops, e.g., cassava, bananas, or yams, have not received the attention  
670 required to intensify their production.

671

672 At farm scale, a better understanding of the interactions between soil fertility conditions, crop and land  
673 management practices, and yields as a basis for disentangling the often-observed large variability in

674 responses to ISFM practices is necessary in order to develop household- and site-specific recommendations.  
675 Allocation of resources within heterogeneous farming communities and farms and its impact on overall farm  
676 productivity and resource use efficiency requires attention as does its interactions with household resource  
677 endowments and production objectives. Ultimately, 'local adaptation' interventions operate at the interplay  
678 of household decision-making processes and soil conditions (within 'soilscapes') and can only be fully  
679 developed and understood through interdisciplinary approaches, integrating expertise in soil fertility  
680 management, socio-economics, and social sciences, ~~amongst other~~.

681

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689

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975 Vanlauwe, G. Blomme, and P. Van Asten. Earthscan, UK, pp 77-84, 2013.

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978 Table 1: A selected set of constraints that can prevent the uptake of nutrients applied with ‘standard’  
 979 fertilizer, or fertilizer that’s commonly available and often composed of N, P, and/or K, and the potential of  
 980 improved germplasm, organic resources and other amendments and/or soil management practices to  
 981 alleviate these constrains.

Constraint	Potential of <u>improved germplasm and</u> organic resources and specific traits required	Other amendments or soil management practices
Soil acidity resulting in large amounts of exchangeable Al	Limited and short term – organic inputs with high decomposability, and preferably concentrated around the planting hole	Application of lime (calcite or dolomite) depending on Ca:Mg ratios and target crops
Secondary nutrient deficiencies	Limited – high quality species are required to supply a sufficient amount of secondary nutrients; high quality manure may contain sufficient secondary nutrients	Application of multi-nutrient fertilizer
Drought stress	Limited – Surface mulch with low quality (e.g., high lignin content and C-to-N ratio) can reduce evaporation and enhance soil moisture availability	Water harvesting techniques (e.g., zaï, tied ridges) can substantially increase water available for crops
Hard pan formation	Limited – Some deep-rooting trees or grasses may facilitate crop root growth	Deep tillage
Surface sealing	Appropriate – Surface mulch inhibits the formation of surface sealing	Surface tillage
<i>Striga hermonthica</i> damage	Appropriate – Use of crops triggering suicidal germination of <i>Striga</i> , surface mulch reduces <i>Striga</i> emergence	Use of <i>Striga</i> -tolerant/resistant varieties in combination with integrate <i>Striga</i> management options

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987 Table 2: Cereal yield response in various African countries due to secondary and micronutrient additions.

988 Source: IFDC (unpublished).

Crop	Country	Number of sites	NP(K) only	NP(K) with secondary/ micronutrients	% yield increase	Additional nutrients
—Yield average, Mt ha <sup>-1</sup> —						
Maize	Ethiopia	9	5.6	6.7	20%	S, Zn, B
Wheat	Ethiopia	39	3.8	5.2	37%	S, Zn, B, Cu
Maize	Burundi	44	3.1	5.3	71%	Dolomite <sup>1</sup> , S, Zn, B, Cu
Maize	Mozambique	17	3.0	4.2	40%	Mg, S, Zn, B
Rice (paddy)	Rwanda	25	4.3	5.9	37%	S, Zn, B, Cu
Wheat	Rwanda	45	4.1	5.6	36%	K, S, Mg, Zn, B, Cu

<sup>1</sup>Dolomite contributes both Ca and Mg, in addition to reducing soil acidity

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Crop	Country	Number of sites	Yield with NP(K) only	Yield with NP(K) and with secondary/ micronutrients	Yield increase ±95% confidence interval	Additional nutrients
----- t ha <sup>-1</sup> -----						
Maize	Ethiopia	9	5.60	6.72	1.12±0.84	S, Zn, B
Wheat	Ethiopia	43	3.99	5.28	1.29±0.25	S, Zn, B, Cu
Maize	Burundi	44	3.11	5.27	2.16±0.29	Dolomite <sup>1</sup> , S, Zn, B, Cu
Rice	Burundi	168	4.89	6.89	2.00±0.12	S, Zn, B, Cu
Maize	Mozambique	17	2.99	4.18	1.19±0.10	Mg, S, Zn, B
Wheat	Rwanda	40	4.14	5.64	1.50±0.25	K, S, Zn, B, Cu
Rice (paddy)	Rwanda	20	4.32	5.89	1.57±0.31	S, Zn, B, Cu

<sup>1</sup>Dolomite contributes both Ca and Mg, in addition to reducing soil acidity

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994 Table 3: Agronomic efficiency of fertilizer N applied in treatments with tillage, zero-tillage without residue  
 995 applied and zero tillage with residue applied. At each location and season the trials were carried out in 4 or 5  
 996 sub-locations and replicated 4 times for each sub-location. In Malawi and Mozambique land preparation [in](#)  
 997 [the tillage treatments](#) was by hand hoe and in Zimbabwe and Zambia land was prepared using the  
 998 mouldboard plough. Planting was done using the dibble stick and residue was applied in rates of 2.5 to 3 t  
 999 ha<sup>-1</sup>. Adapted from Thierfelder et al. (2013).

Country	Location and season	N fertilizer Agronomic Efficiency		
		With tillage	Zero-tillage	Zero-tillage with residue retention
kg grain kg <sup>-1</sup> fertilizer N				
Malawi	Balaka '08/'09	20.7	NA <sup>1</sup>	19.3
Malawi	Balaka '09/'10	24.5	19.3	37.8
Malawi	Balaka '10/'11	19.2	4.8	8.5
Malawi	Chitedze '09/'10	25.8	24.7	28.0
Malawi	Chitedze '10/'11	35.8	41.8	35.2
Mozambique	Barua '08/'09	4.2	NA	8.9
Mozambique	Barua '09/'10	20.0	24.8	18.0
Mozambique	Barua '10/'11	24.6	28.2	41.3
Zimbabwe	Hwedza '09/'10	11.1	13.1	12.5
Zimbabwe	Hwedza '10/'11	6.3	4.6	7.7
Zimbabwe	Murehwa '09/'10	18.4	15.9	14.3
Zambia	Monze '10/'11	20.8	25.3	26.6
Mean <sup>2</sup>		20.7	20.3	23.0

<sup>1</sup> Data not available

<sup>2</sup> The mean is calculated based on complete records only, i.e. excluding data from the first and fifth record

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1003 Table 4: Improvement of agronomic efficiency of fertilizer N resulting from various deep tillage techniques  
1004 compared to harrowing only (Adapted from Chaudhary et al. 1985).

	Change in agronomic efficiency of fertilizer N in relation to a conventionally managed treatment		
	----- kg grain kg <sup>-1</sup> N-----		
	No irrigation '81	Irrigation '81	Irrigation '82
Moldboard plough	8.4	6.0	18.2
Sub-soiling	9.4	13.7	19.1
Deep digging	9.3	14.4	23.4

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1007 Table 5: Selected studies reporting on the effect of water harvesting techniques on the agronomic efficiency  
 1008 of applied fertilizer nutrients.

Crop	Country	Rainfall [mm]	Water harvesting technique used	Reference treatment	Change in agronomic efficiency [kg grain kg <sup>-1</sup> nutrient]	Fertilizer used	Reference
Maize, maize/ cowpea	Tanzania	500-600 (normal)	Tied-ridging	Conventional	+	N40/140 kg ha <sup>-1</sup>	Jensen et al. (2003)
		700-900 (wet)	Tied-ridging	Conventional	-	P20/40 kg ha <sup>-1</sup>	
Maize	Zimbabwe	403 (dry)	Basin	Flat	+ 13	Urea prilled or tablet 28 kg N ha <sup>-1</sup>	Mashingaidze et al. (2013)
		703 (wet)	Basin	Flat	NS		
Maize/ Cowpea	Kenya	--	Tied ridging	Flat	+ interaction	CAN <sup>1</sup> -N 40 kg ha <sup>-1</sup>	Miriti et al. (2007)
Beans	Ethiopia	--	Zai pits	Flat	+ 36	Urea N 60 kg ha <sup>-1</sup>	Tilahun et al. (2011)

1009 <sup>1</sup> 'CAN' stands for calcium ammonium nitrate

1010 Table 6: Optimal nutrient allocation scenarios versus blanket recommendation<sup>1</sup> with their resulting short and long-term (after 10 years) maize production  
 1011 and agronomic efficiency for N and P (AE\_N and AE\_P) for a typical high (HRE), medium (MRE) and low (LRE) resource endowed farm on a sandy and clayey  
 1012 soil in Murewa, Zimbabwe. (M: manure application rate (t ha<sup>-1</sup>); P, N: mineral P, N application rate (kg ha<sup>-1</sup>); fertility zones and typical farms as described in  
 1013 Zingore et al. (2011)).

		Area (ha)	Optimal allocation scenario						Blanket recommendation						
			Sand			Clay			Sand			Clay			
			M	P	N	M	P	N	M	P	M	M	P	N	
HRE	Home field	1	0	20	60	10	0	0	3.3	10	30	3.3	10	30	
	Middle field 1	1	5	0	20	0	20	60	3.3	10	30	3.3	10	30	
	Middle field 2	1	5	0	20	0	0	40	3.3	10	30	3.3	10	30	
	<i>Short-term production (t)</i>			7.7			10.5			6.9			8.4		
	<i>Long-term production (t)</i>			6.2			10.2			4.7			7.8		
	<i>Farm AE_N (kg/kg N)</i>			30			22			30			22		
	-	<i>Farm AE_P (kg/kg P)</i>	-	150	-	110	-	90	-	67	-	67	-	67	-
MRE	Home field	1	0	20	90	0	20	70	2	10	30	2	10	30	
	Middle field	0.5	10	0	20	10	0	0	2	10	30	2	10	30	
	Outfield	1	0	0	0	0	0	30	2	10	30	2	10	30	
	<i>Short-term production (t)</i>			5.4			8.0			4.5			6.7		
	<i>Long-term production (t)</i>			4.5			7.4			3.4			6.2		
	<i>Farm AE_N (kg/kg N)</i>			29			36			25			21		
	-	<i>Farm AE_P (kg/kg P)</i>	-	153	-	180	-	74	-	64	-	64	-	64	-
LRE	Outfield	1	0	20	30	0	20	60	0	10	30	0	10	30	
	<i>Short-term production (t)</i>			0.6			2.0			0.3			1.4		
	<i>Long-term production (t)</i>			0.3			1.8			0.1			1.2		
	<i>Farm AE_N (kg/kg N)</i>			13			20			3			20		
	-	<i>Farm AE_P (kg/kg P)</i>	-	20	-	60	-	10	-	60	-	60	-	60	-

1014 <sup>1</sup> It is assumed that HRE, MRE and LRE farms have manure in varying quantities of 10, 5 and 0 t of manure respectively, which is related to herd sizes. All farms have an  
 1015 equal total of 100 kg of N and 20 kg of P in the form of mineral fertilizers, meant to represent effects of an equal subsidy scheme. In the optimal allocation scenario, the  
 1016 nutrient resources are applied to fields where the highest agronomic efficiency can be achieved, based on Figure 3, and by avoiding over-supply of nutrients. The blanket  
 1017 recommendation consists of spreading manure and applying 10 kg P ha<sup>-1</sup> and 30 kg N ha<sup>-1</sup>, a typical recommendation by extension services. In some cases the blanket  
 1018 recommendation exceeds the total fertilizer amount at farmers' disposal.

1019 Table 7: Maize productivity and N agronomic efficiency on the basis of fertilizer recommendations generated  
 1020 by Nutrient Expert. Maize yield response functions used to generate improved fertilizer recommendations  
 1021 were based on multi-location nutrient omission trials conducted on farms in different resource groups.  
 1022 Wide-ranging fields were simplified into three categories of soil fertility based on baseline yields and yield  
 1023 response to N, P and K fertilizer application.

Soil fertility status	Fertilizer N:P:K application rate	Maize productivity	Agronomic efficiency of N <sup>1</sup>
	kg ha <sup>-1</sup>	t ha <sup>-1</sup>	kg grain kg N <sup>-1</sup>
Current practice			
Low	21-3-0	1.4	19
Medium	32-9-0	2.2	21
High	80-58-0	4.4	18
Nutrient Expert Recommendation			
Low	100-25-15	3.5	25
Medium	100-40-25	4.5	30
High	50-33-20	5.0	40

1024 <sup>1</sup> Agronomic efficiency values were determined at variable P and K application rates, which may result in  
 1025 underestimation of agronomic N efficiency values in some cases. It is assumed that N is the most limiting nutrient and  
 1026 increasing P and K application at the rates of N considered will have small effects on agronomic N efficiency.  
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1029 **List of figures**

1030

1031 Figure 1: Conceptual relationship between the agronomic efficiency (*AE*) of fertilizers and organic resource  
1032 and the implementation of various components of ISFM, culminating in complete ISFM towards the right  
1033 side of the graph. Soils that are responsive to NPK-based fertilizer and those that are poor and less-  
1034 responsive are distinguished. The 'current practice' step assumes the use of the current average fertilizer  
1035 application rate in SSA of 8 kg fertilizer nutrients ha<sup>-1</sup>. Path 'A' indicates anticipated increases in AE when  
1036 fertilizer is applied using appropriate agronomic practices in combination with adapted germplasm. Paths 'B'  
1037 and 'C' refer to the need for addressing non-responsiveness ('C') before increases in AE can be expected on  
1038 non-responsive soils, even after application fertilizer in combination with adapted germplasm ('B'). Source:  
1039 Vanlauwe et al. (2010).

1040

1041 Figure 2: High resource endowed farms (HRE) tend to have more cattle and manure and can maintain good  
1042 soil fertility and crop yields across all of their fields. Low resource endowed farms (LRE) have no livestock and  
1043 manure and their fields are often uniformly poor in soil fertility and crop yields. Farmers of intermediate  
1044 resource endowment (MRE) have limited resources that they apply preferentially to the home fields creating  
1045 strong gradients of soil fertility. This allows us to classify fields across the different farms into three types:  
1046 fertile home fields, moderately fertile middle fields and poorly fertile outfields for three farmer typologies  
1047 (HRE, MRE, and LRE) (cf. Zingore et al., 2007a).

1048

1049 Figure 3: Simulated crop yield with the model FIELD in function of mineral N application rates for different  
1050 soil fertility zones on sand (a) and clay (b) soils and nutrient management options (only mineral N, manure  
1051 at 10 t ha<sup>-1</sup> and mineral N, mineral P at 20 kg ha<sup>-1</sup> and mineral N) (refer to Zingore et al. (2011) for a detailed  
1052 soil characterization and description of the FIELD model).

1053

1054 Figure 4: Revised conceptual framework underlying Integrated Soil Fertility Management (ISFM), adapted  
1055 from the original version, presented by Vanlauwe et al. (2010). The current version distinguished plot from  
1056 farm-level 'local adaptation' interventions.

1057

1058 Figure 5: Agronomic efficiency of P fertilizer in presence or absence of lime application, expressed as extra kg  
1059 grain harvested per kg P ~~applied in fertilizers~~ (or extra kg fresh pods ~~per~~ /kg P fertilizer in case of French  
1060 beans). Data are adapted from case studies conducted in Kenya (Barasa et al., 2013; Gudu et al., 2005;  
1061 Mbakaya et al., 2011), Cameroon (The et al., 2006), Burundi (ISABU, unpublished; IFDC, PAN-PSNEB project),  
1062 ~~and~~ Ethiopia (Legesse et al., 2013).

1063

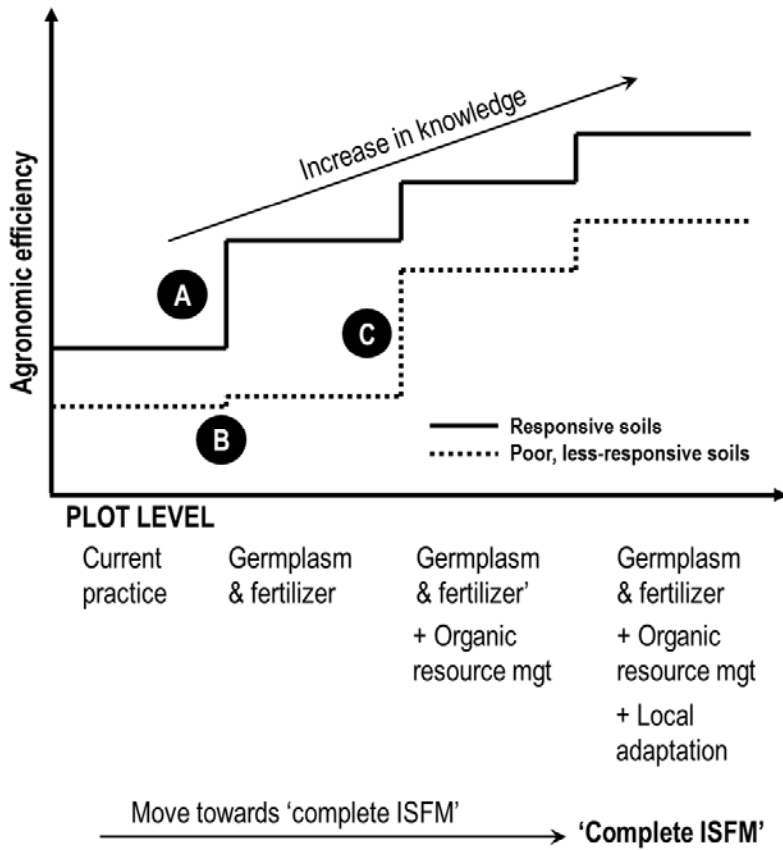
1064 Figure 6: Maize yield response to omission of various secondary and micronutrients in Burundi (average of  
1065 16 sites). An 'ALL' treatment consists of all likely deficient nutrients and included (per hectare) 750 kg  
1066 dolomite (Ca+Mg lime), 71 kg N, 46 kg P<sub>2</sub>O<sub>5</sub>, 30 kg K<sub>2</sub>O, 10 kg S, 3 kg Zn, 1 kg B (all soil-applied) and 0.25 kg  
1067 Cu (applied as a foliar spray). Each subsequent treatment omits one nutrient. A decline in yield due to the  
1068 omission of that nutrient indicates its relative contribution to yield. Error bars represent the 95% confidence  
1069 interval on differences between omission treatments (ALL-dolomite, ALL-K, etc) and ALL treatment as  
1070 determined by paired t-test. All differences are significant at the 5% level.

1071

1072 Figure 7: Conceptual relationships between fertilizer N application and grain yield, agronomic efficiency for  
1073 nitrogen (N-AE) (a) and gross margin for different fertilizer:grain price ratios (b). Gross margins are  
1074 calculated as: = grain yield (kg ha<sup>-1</sup>) \* grain price (USD kg<sup>-1</sup>) - fertilizer N rate (kg ha<sup>-1</sup>) \* fertilizer cost (USD  
1075 kg<sup>-1</sup>). Optimal fertilizer rates for maximum N-AE (diagonal arrows in Figure 7a) and gross margin (vertical  
1076 arrows in Figure 7b) are indicated ~~with arrows~~ (based on Vanlauwe et al., 2011). ~~(Gross margin = yield \* grain~~  
1077 ~~price - N rate \* fertilizer cost)~~

1078

1079 Figure 1

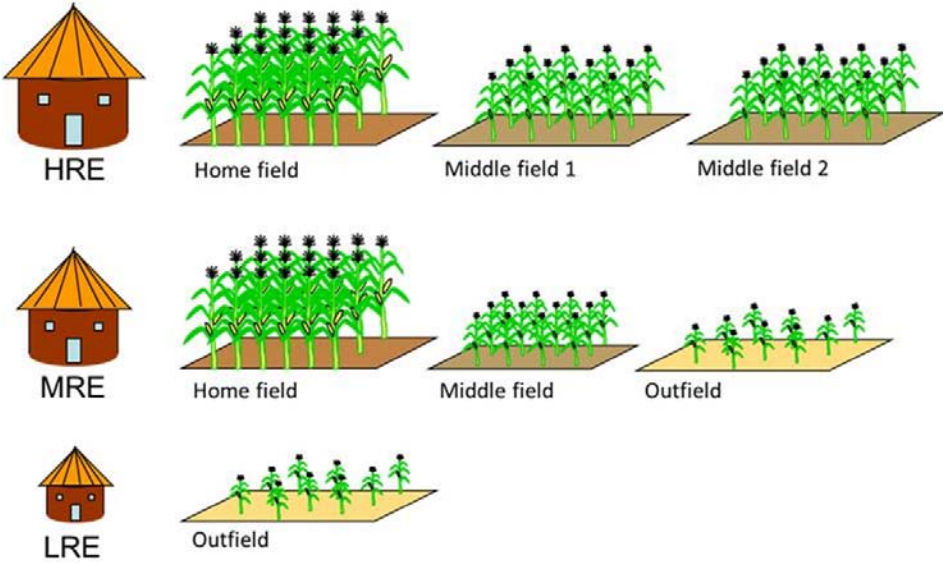


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1083 Figure 2



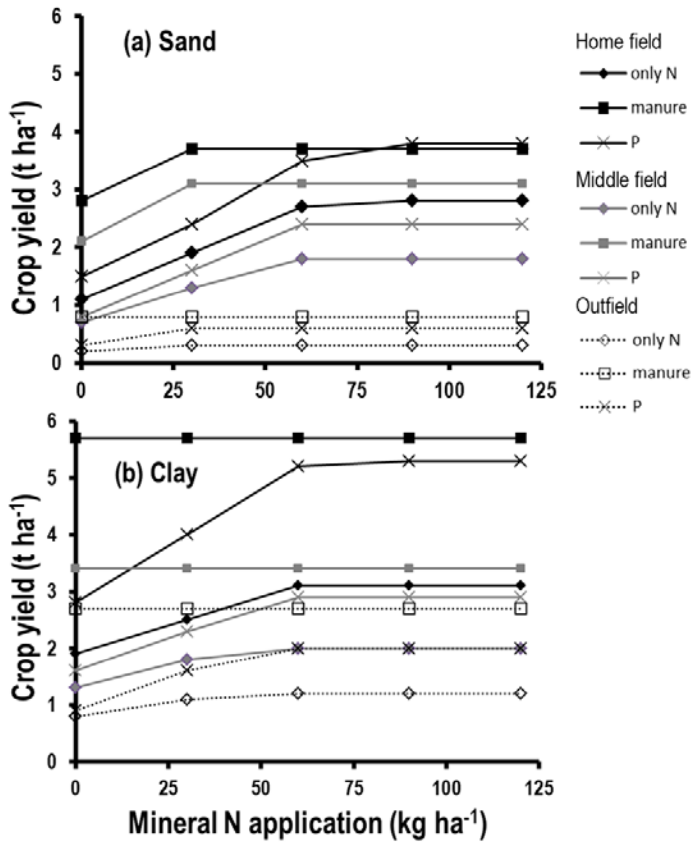
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1087 Figure 3

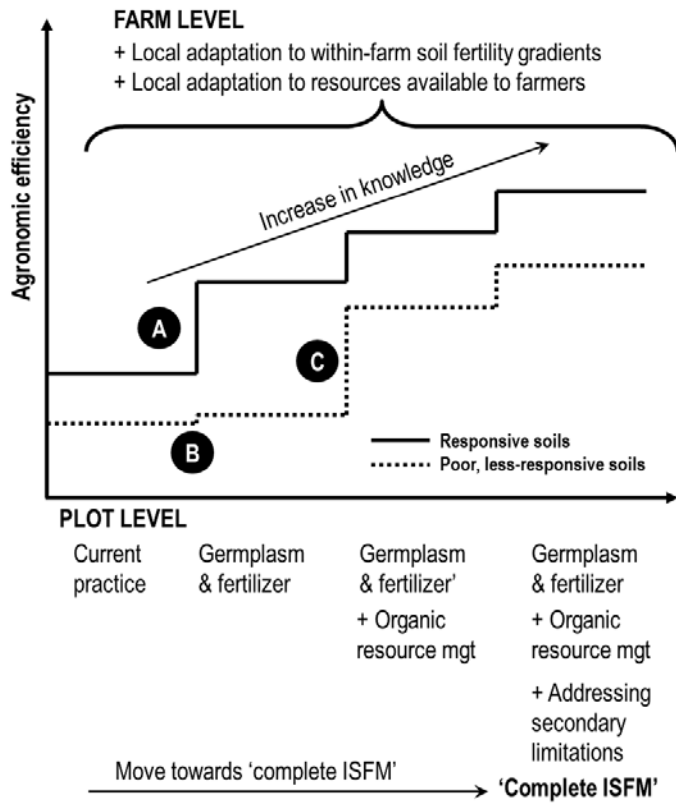
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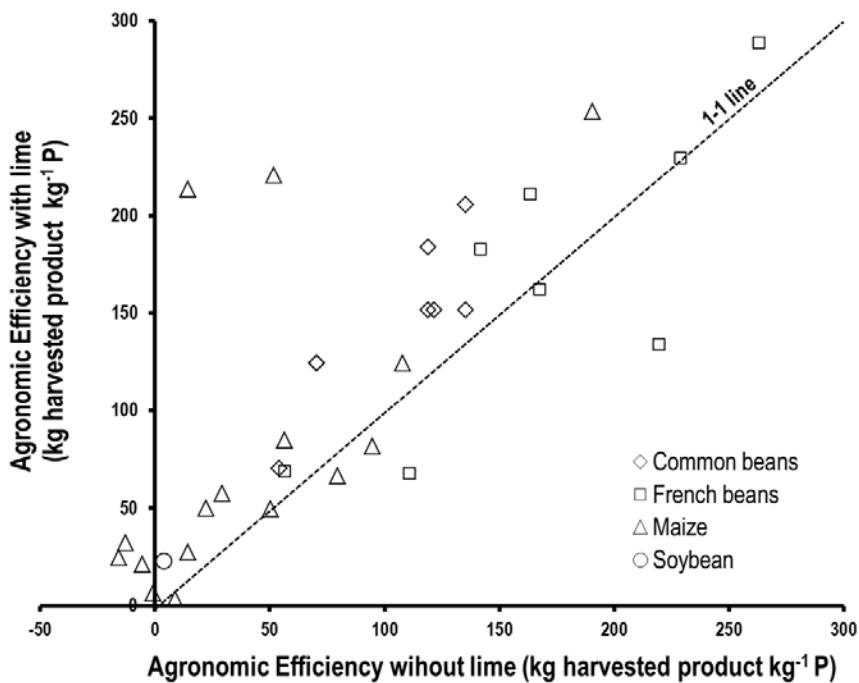
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1094 Figure 5

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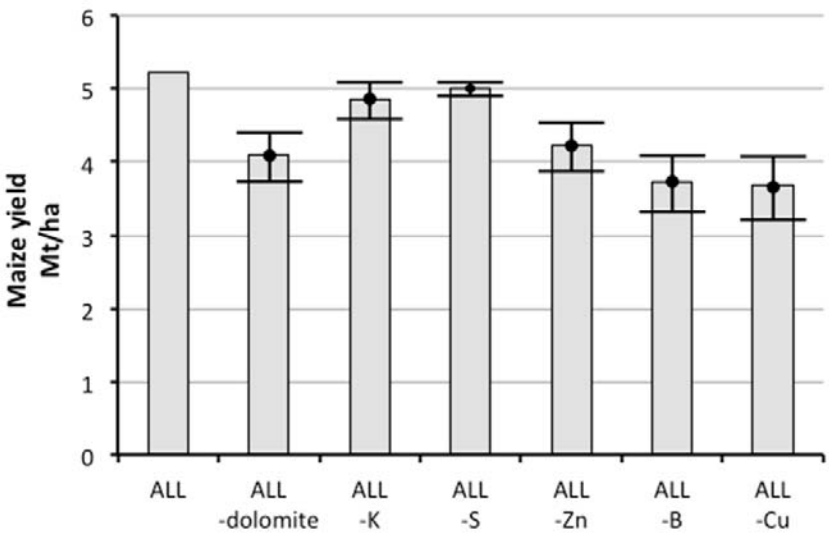


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1098 Figure 6

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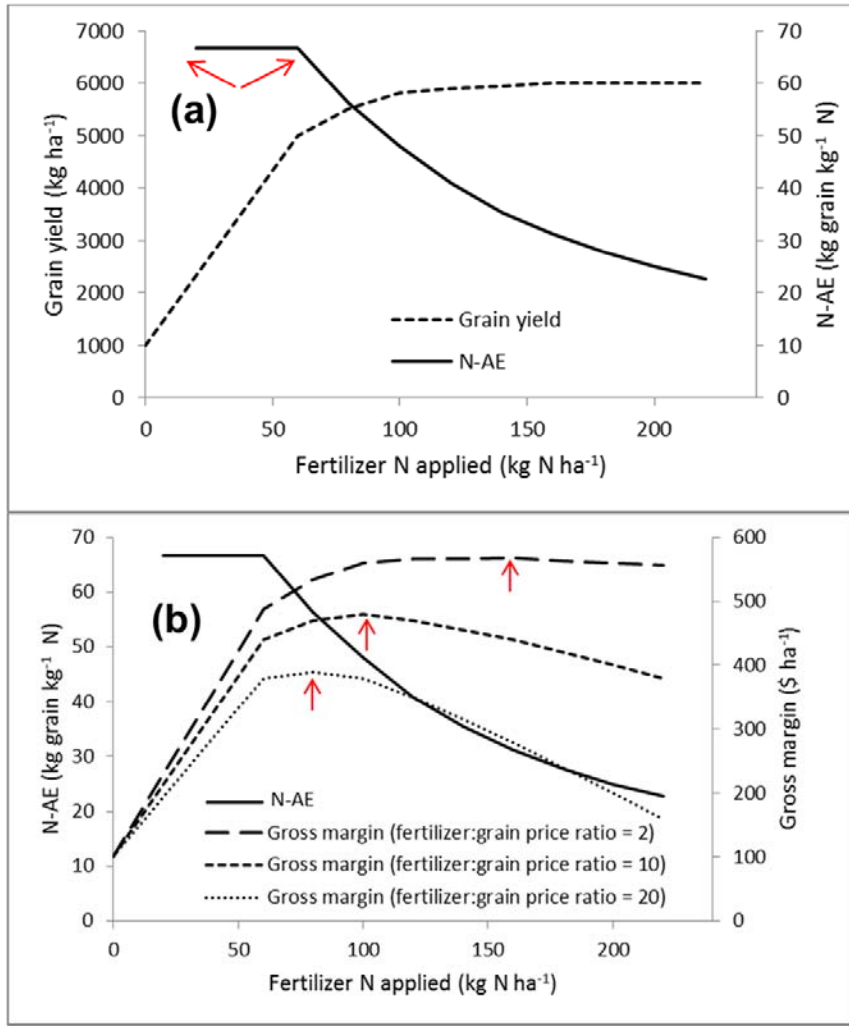
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1103 Figure 7



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